



SET  
SPORT  
RBS





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David Marshall

**Company Secretary (in attendance)**  
Gordon Robertson

**sportscotland representative (in attendance)**  
Megan Griffiths

**LTA representative (in attendance)**  
Caroline Blincoe

The Board would like to thank the following who served as Tennis Scotland Councillors throughout the year:

Alistair Armstrong, Michael Bews, Malcolm Cattermole, Alan Christie, Jacqui Duncan, Douglas Gibson, Ian Hastie, Ann Hill, Christine Lockhart, David Mazzucco, John Milne, Brian Morgan, Fiona Page, Mary Park, Jim Reid, Clive Thomson.

The financial statements and measures of success detailed in this report are as at the 30th September 2013. All other information is correct at the time of printing.

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# CEO WELCOME

Last year I reported the most successful year in the history of tennis in Scotland. Well I am delighted that this year the bar has been raised even higher. The memory of Andy Murray's history making achievement at Wimbledon is something that will live forever and really is one of those extremely rare 'where were you when...' moments that can be counted on one hand.

What Andy has done has afforded tennis an even greater profile than before and part of that knock-on effect is greater coverage of some of our other significant success stories such as Gordon Reid's fantastic season that has seen him rise to a career high of 3 in the world.

Off the court, 2013 will also go down as the year when our members voted through some major changes to our governance structure which resulted in the membership of Tennis Scotland moving from 9 District Associations to also include all of our Places to Play. Board appointments were advertised externally for the first time aimed at encouraging a broader and more diverse range of individuals to apply. The Tennis Scotland Council was replaced by a National Development Forum which will be held twice a year for all of our new Members.

These changes proved to be the catalyst for securing a four year funding commitment of £5.8 million from **sportscotland**, including £4 million for facilities, with the LTA also agreeing to align their funding to the same cycle.

In terms of our Key Performance Indicators, we have once again exceeded our targets in all areas – membership at our registered places to play has risen by 17.7%, the number of regularly competing juniors is up by 14.9% and our British Tennis Members have increased by 12.2%. This is a fantastic achievement and I'd like to thank all of those who have worked so hard to make this happen.

Of course there is plenty of work still to be done, particularly in terms of addressing the facilities gaps across the country, but with a renewed national focus on taking tennis into the heart of our communities we believe that we are making strong progress towards our number one objective of getting more people playing tennis, more often.

Tennis Scotland is currently working closely with many local authorities and other potential partners from both the public and private sectors to ensure the investment announced by **sportscotland** is matched from other sources. This will ensure that we take full advantage of the current situation and utilise our resources where it will have the maximum impact in terms of getting more people playing tennis. Included in this will be the upgrading of facilities and the construction of new facilities across the country.



Tennis Scotland CEO David Marshall (centre) joins the Minister for Commonwealth Games and Sport Shona Robison MSP, **sportscotland** CEO Stewart Harris and some local players at the announcement of a new 4 year **sportscotland** investment of £5.8 million into tennis in Scotland

The level and quality of coaches is of course fundamental to all of what is going on and there is a major drive to improve on both counts with mentoring an integral aspect going forward. In 2013 over 300 new coaches came through one of our UKCC accredited coaching courses with an increased number of courses planned for 2014 covering all areas of Scotland.

Aside from Andy and Gordon, there have been plenty of other highlights during the period with Colin Fleming reaching a career high of 17 in the ATP World Tour men's doubles rankings, Maia Lumsden winning the Junior Orange Bowl in Florida and Jacob Fearnley being invited to compete at the prestigious Longines Future Tennis Aces tournament in Paris.

Two players who have made significant contributions to raising the profile of Scottish and British Tennis announced their retirements during the year. Jamie Baker and Elena Baltacha have both been fantastic ambassadors for the game in terms of how they have conducted themselves on and off the court and they will be missed on the professional circuit. I would like to thank them both, along with their respective support teams, for the pleasure that they have given us and I'm certain that they both still have a future role to play in the game.

I am delighted to report that Tennis Scotland recently achieved the Preliminary level of the Equality Standard, receiving praise for the positive work that we are undertaking to ensure that Scottish tennis remains open and accessible to all sections of society. We also made strides on the technology front with live streaming of several events including the Scottish Cup final and there was a 40% increase in the number of users of our social media channels on Facebook and Twitter.

The success of Andy has placed our great sport in a unique situation in Scotland and we will never have a better opportunity to get more people playing tennis. Regardless of whether you are responsible for tennis in a club, park, school, university or local authority, you have a major role to play to help us grow the game. Now is the time for us all to ensure that our sport is warm, welcoming and fully selling the benefits of this fabulous sport for life and my team is here to support you as we aim to fully capitalise on having a Scottish Wimbledon champion.

I would like to record my personal thanks to our many coaches, volunteers, and officials who make the sport happen at a local, national and international level, our funding and commercial partners who share in our vision for getting more people playing tennis, and also our outgoing Councillors for their longstanding support of tennis in Scotland.

A special thanks must go to Christine Windmill and Ken Revie who will be leaving the Board after the AGM. Their contribution, along with the rest of the Tennis Scotland Board and Staff, has been significant in what has been a very challenging, but historic, year.

**David Marshall**  
Chief Executive Officer  
Tennis Scotland

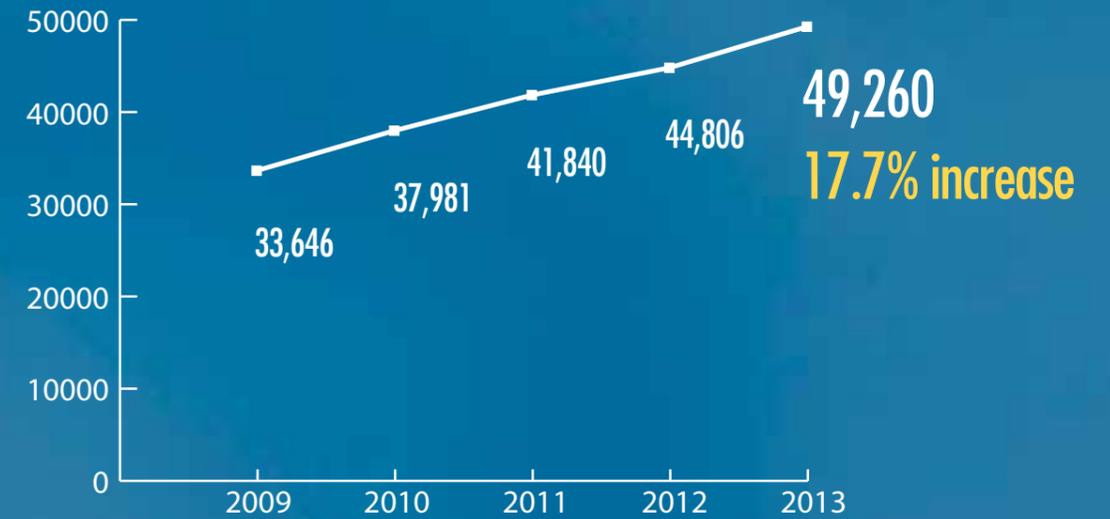
# HOW HAVE WE BEEN DOING?



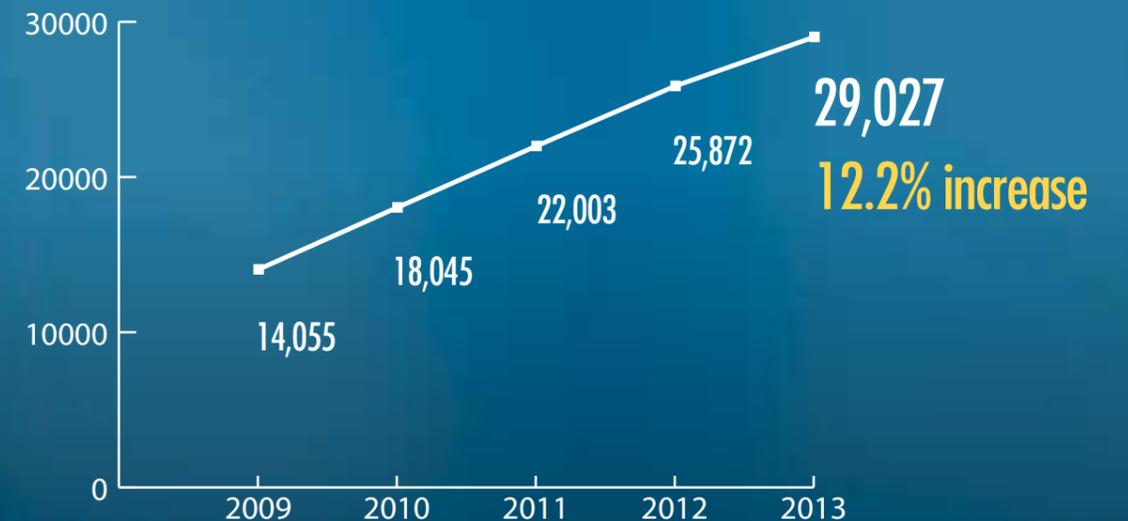
This year we have exceeded our targets in all of our key measures of success with significant growth in members of registered places to play, British Tennis Membership and regularly competing juniors. Our coaching workforce continues to grow and we had a record attendance at the annual Coaches Conference. The number of clubmark accredited places to play has risen to 77 across Scotland with a focus now on the quality of provision.

There have been major successes across all areas of the sport but none more so than in performance. As well as producing a Wimbledon Champion, Scotland had a further 10 players competing at SW19 in 2013 whilst 16 Scottish players represented Great Britain across the year. Numerous titles were won at home and abroad in junior, adult, senior and disability tennis.

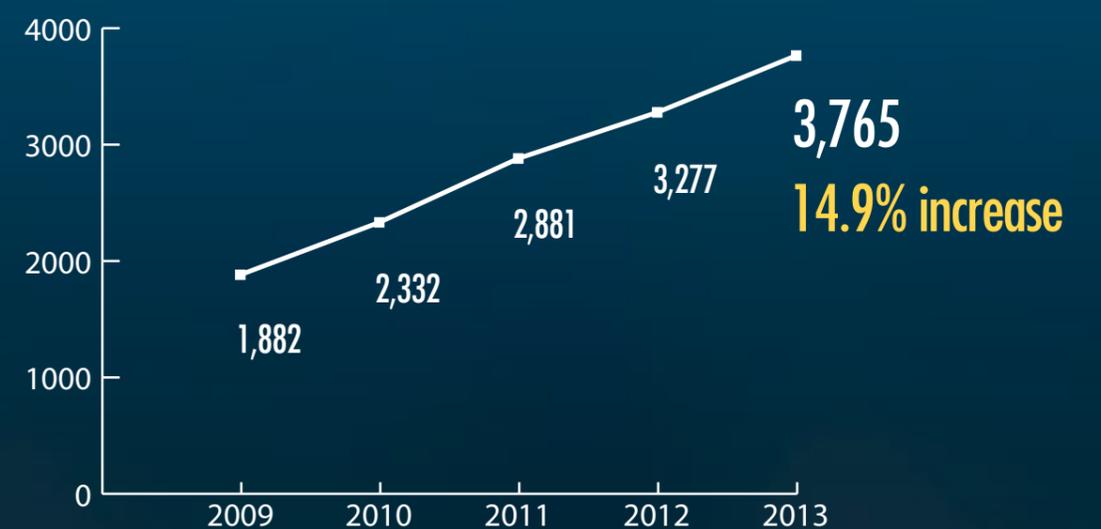
### NUMBER OF MEMBERS OF REGISTERED PLACES TO PLAY



### NUMBER OF BRITISH TENNIS MEMBERS



### NUMBER OF REGULARLY COMPETING JUNIORS



# PARTICIPATION

Getting more people playing tennis, more often, remains our number one priority and on the back of a historic year for the sport our membership across the country has grown by nearly 20%. This has been achieved by working with a range of partners to grow the game in both traditional and non-traditional areas.

The case study below highlights some of the great joined-up work going on in Glasgow to grow and sustain tennis participation with many other excellent community projects in place across Scotland including Albury Outdoor Sports Centre in Aberdeen, Cowan Park in Barrhead, the Meadows Tennis Park in Edinburgh, Dollar Park in Falkirk, Bellfield Park in Inverness and Brodie Park in Paisley.

## HELPING MORE PEOPLE PLAY TENNIS, MORE OFTEN... IN GLASGOW



Working closely with the LTA, the Tennis Foundation and Glasgow Life, we have been able to realise our vision of free community tennis facilities which has attracted new players into the sport and sustained their involvement. Funding has contributed to the redevelopment of 14 outdoor courts and new floodlights at 3 park sites across Glasgow. A commitment from Glasgow Life has seen access to all park tennis courts in the city made available free of charge all year round which includes a new online booking system allowing members of the public to book courts in advance.

Park courts in Knightswood and Drumchapel have been among those to benefit from the investment, however rather than starting new programmes from scratch they are now linked as satellite venues of Drumchapel Tennis Club, who take full ownership of the weekly programme of organised activity. This relationship has made the full-time Head Coach position at the Club sustainable and has resulted in over 100 new Club members since the start of the year, with over 25 members coming as a direct result of the parks programme.

A Community Tennis Co-Ordinator has been appointed to drive tennis activity across the city, with a comprehensive schools outreach programme giving over 7,500 primary school children the opportunity to pick up a racket and give the sport a go. The Aegon Schools Tennis programme brought tennis equipment and resources to all of the targeted schools in Glasgow and provided training for teachers to help them become more confident in delivering tennis to their pupils.

Over 150 hours of weekly tennis activity is now delivered across the public tennis venues in Glasgow. Drumchapel Tennis Club now has a prominent position within the local community in Knightswood and Drumchapel and strong links with the Local Authority. Furthermore this model meets the needs of people who want to access structured tennis activity but not through the traditional private club route.



# PLACES

Investing in more and better places to play tennis, including clubs, parks, schools and universities is essential if we are to continue to significantly increase participation.

We have secured a **sportscotland** investment of more than £4 million over the next 4 years to improve tennis facilities in Scotland – including in clubs as well as courts in public parks - and increase the sport's accessibility for those looking to emulate Scotland's Wimbledon champion.

## LEGACY 2014 ACTIVE PLACES FUND

The £10 million Legacy 2014 Active Places Fund, part of the Scottish Government's Commonwealth Games legacy programme, will give communities across Scotland more and better places to be active.

Tennis is already benefiting from this fund with £89,000 invested in two projects which were completed in 2013 at Leith Links and Liberton High School and Tennis Scotland has helped secure an additional £288,000 for a further 6 tennis projects in Edinburgh, Grangemouth, East Lothian and the Borders.

Players from Hawick and Wilton Park celebrated with The First Minister, Alex Salmond, after news of a £77,000 grant was announced towards 3 new floodlit courts. This is part of the first phase of a multisports project that is being led by a community company, Bill McLaren Park Ltd, bringing together tennis, rugby, cricket, football and athletics on one site next to the local secondary school.



## MONTROSE TENNIS CLUB

A shining example of how positivity and persistence coupled with a committee, coach and members working in unison can pay major dividends. After countless unsuccessful funding applications, redevelopment of their clubhouse in 2008 and winning £34,500 via STV's The People's Millions for floodlighting in 2009, proved to be a catalyst for future developments.

Constant fundraising, through a diverse variety of sources, subsequently resulted in the employment of a full time coach, resurfacing of the courts, new perimeter fencing, a vibrant schools outreach programme and a club environment that is welcoming to all ages and abilities.

The outcome of all of this activity is a club with a full and varied tennis programme, increasing membership levels and a regular profile in the local media. Never afraid to try out new ideas, there are clear pathways in place for players, coaches and volunteers. Asked for the secret of their success, "promote, promote, promote," says Rhona Alston, "word of mouth wherever you are!"



# PEOPLE

High quality tennis delivery is dependent on supporting the right people in the right places and therefore our coaches, volunteers and officials have a major role to play in getting more people to play tennis, more often.

Our Coaching Action Plan provides a national framework for coach development which is now being coordinated and delivered locally with input from Local Development Groups to prioritise support for people who are having or want to have a positive impact on the growth of the sport.

Providing the appropriate training and development opportunities and ensuring tennis people have access to practical resources to help them make the most of their contribution to the sport will continue to be a priority.



## COACH DEVELOPMENT

The Scottish National Tennis Centre hosted a record Coaches Conference with 127 Coaches attending over the 2 days. The internationally respected Louis Cayer was the keynote speaker, Judy Murray conducted a Q & A session and other speakers included biomechanics specialist Sergio Gomez Cuesta and the LTA's Sam Richardson.

A positive year for the Coaching pathway saw a total of 180 people completing Level 1 and 65 people completing Level 2 courses. Demand was such that an additional Level 3 course was held with 34 candidates attending in total, while 6 coaches completed the Level 4 qualification.

A broad range of CPD topics was delivered across the year including new workshops aimed specifically at newly qualified coaches while a mentored support programme for Level 2 coaches working towards gaining their Level 3 qualification was also implemented.

## NORTH EAST FIFE LOCAL DEVELOPMENT GROUP

The North East Fife Local Development Group (LDG) has demonstrated in the short time since its formation in 2012 what a united approach can achieve. With support from Tennis Scotland, the LDG focuses on six main priorities: Club Development; Competition; Coach & Volunteer Development; Education; Player Development and Facilities, allowing local clubs to share ideas on best practice.

Quarterly meetings comprising of local coaches and volunteers, North East Fife Sports Development, Active Schools and Tennis Scotland, have already helped make progress in all of the priority areas. There have been increases in club memberships, more competition across the region including a 14 and under weekly social league, 97% of primary & 100% of secondary schools have been trained to deliver tennis, development squads have been established at red, orange, green and yellow age groups and progress has been made towards indoor facilities at St Andrews University.



# THE YEAR THAT WAS...



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9



10



3



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6



7



8



14



16



15

1. **Maia Lumsden** wins the 14U girls' singles at the Junior Orange Bowl in Florida 2. **Andy Murray** in the news following his historic Wimbledon victory 3. **John McEnroe** competing at the Brodies Champions of Tennis tournament in Edinburgh 4. **Jamie Baker** supports a new charity doubles tournament at Virgin Active Lanarkshire 5. **East of Scotland women** celebrate gaining promotion to the top tier of Aegon Summer County Cup 6. **Jamie Murray** wins the Aegon Trophy men's doubles in Nottingham with John Peers 7. Captain **Jordan Gray** celebrates as Thorn Park win the Scottish Cup for the first time 8. **Merchiston boys' under 15 team** are crowned British champions at the Aegon Team Tennis Schools National Championships in Bolton

9. **Frances MacLennan** led the Great Britain women's 70 team to gold in the Althea Gibson Cup 10. **Gordon Reid** wins the ITF Wheelchair Doubles Masters in California with Stéphane Houdet 11. **Jonny O'Mara** progresses to the last 16 of the boys' singles at Wimbledon 12. **Elena Baltacha** receives advice from Fed Cup Captain **Judy Murray** during a World Group play-off match against Argentina 13. **Jacob Fearnley** competes at the Longines Future Aces 12U invitational event in Paris 14. Former world no.1 **Justine Henin** comes to Aberdeen with her tennis academy 15. **Colin Fleming and Andy Murray** help Great Britain defeat Croatia to move into the Davis Cup World Group 16. **Lucy Porteous, Nathan Haddow, Sean Campbell, Garry Hamilton and Sean McCormick** compete at the Special Olympics GB National Summer Games

# PROGRAMMES

We now support and promote a range of tennis programmes which make it easy for people of all ages and abilities to play tennis in a fun and safe environment. We are also leading the way in providing tennis opportunities for disabled people, whatever their ability or background, enabling chances for all and competitive pathways for the most talented.

Schools give most children their first experience of sport and through the Aegon Schools Tennis programme we have been able to provide teacher training and equipment to two thirds of all primary, secondary and special schools in Scotland. This has led to an increase in local primary and secondary school competition such as in Falkirk below.

Programmes such as Mini Tennis, Cardio Tennis and Tennis Xpress continue to make it easy for people to get into tennis and have a positive experience which will keep them in the sport.

## FALKIRK COMMUNITY TRUST TENNIS PROGRAMME

Now in its third year, this innovative programme run by Falkirk Community Trust (FCT), ensures all 2,200 Primary 5 and 6 pupils within the catchment area receive at least 6 weeks of term-time tennis tuition with the opportunity to continue playing by joining a local club or out of school coaching programme.

FCT's volunteer development programme encourages tennis leaders, players and members of the community to become involved in mentored coaching sessions and take their initial steps on the UKCC pathway, normally provided free through FCT and **sportscotland**.

In its short history, the FCT initiative has produced 3 Level 2 and 10 Level 1 coaches, a tennis coaching apprentice, 82 tennis leaders while 112 primary and 24 secondary teachers and 21 PE specialists have all been trained. The programme has also helped to attract funding for a park site in Grangemouth.



## DISABILITY AWARENESS & INCLUSION

19% of the Scottish population are disabled or suffer from a long term limiting illness so it is crucial that if we are to provide more opportunities for these people to play tennis that those involved in the delivery of the sport are aware of some of the challenges faced.

Over the past two years, the number of LTA registered coaches in Scotland attending the Disability Awareness Course has increased from 15 to 55 whilst the Tennis Foundation Disability Tennis Road Show that was staged in Glasgow had 25 coaches and volunteers from across the country attending.

Beijing Paralympian Kevin Simpson has progressed along the coaching pathway, becoming the first wheelchair tennis player in Scotland to gain the Level 3 Coach Qualification and his efforts were recognised by Scottish Disability Sport when he won the Russell Hogg Trophy for coaching.

Tennis Scotland will support coaches who have completed their Disability Awareness Course to help them deliver tennis to disabled people in their local places to play.



# PROMOTION

Andy Murray's success at Wimbledon has given us a wonderful and unique platform to promote the sport to a new and diverse audience and encourage more people to play tennis, more often.

We have developed and continue to search for new community based partnerships, such as our tie-up with The Edinburgh Clinic, to support additional tennis activity at a local level, and our charitable partnership with Macmillan Cancer Support has continued to encourage our clubs to open their doors to new members at the same time as generating much needed funds.

Our digital social media platforms, Facebook and Twitter, have enjoyed more than a 40% increase in the number of followers over the past 12 months, whilst our website continues to be the number one place for all the latest Scottish tennis news, coaching courses and competition results.

## GREAT BRITISH TENNIS WEEKEND

Following a memorable summer of tennis, the Great British Tennis Weekend on the 17-18 August provided an opportunity for people of all ages and abilities to access free tennis at a number of local venues across the country including Cowan Park in Barrhead, Dawson Park in Dundee and Dunblane Tennis Club.

At the Meadows Tennis Park in Edinburgh around 500 people enjoyed free tennis activities throughout the day, with all 16 courts in use as a result of promotion locally by Tennis Scotland and Edinburgh Leisure and nationally via the LTA website and the media.

Additional profile was achieved utilising social media, the Active Schools network, City of Edinburgh Council and Aegon's internal communications channels resulting in over 250 coaching sessions being pre-booked online.

A wheelchair tennis session, led by Kevin Simpson, also proved extremely popular while all those who participated were provided with information as to how they can continue to progress with the sport going forward.



## WHAT THEY SAID...



**Shona Robison**  
@ShonaRobison

Arriving at the national tennis centre in Stirling to announce £5.8m investment in #tennis with @sportscotland and @tennisscotland #murray



**Jack McConnell**  
@LordMcConnell

Last time I was at #Wimbledon in 2003 @tennisscotland told me about 2 young lads from Dunblane who might be the next big thing #goodcall



**Diane Knox-Campbell**  
@KnoxyDiane



First tennis lesson done - thank you @tennisscotland I got a row off an 'older woman' for hitting too hard



**Judy Murray**  
@judmoo



Scotland wins 4 Nations veterans tennis championships in Dublin. And they were the BLT. #bestlookingteam.

# PERFORMANCE

Andy Murray's unbelievable achievement in winning the Wimbledon men's singles title, reaching the final of the Australian Open and being the fulcrum of the GB Davis Cup team to gain promotion to the world group captained, of course, by Leon Smith was the spearhead of a superb twelve months for the sport in Scotland.

On the doubles tour, Colin Fleming reached a career high ranking of 17 during the year, while Jamie Murray is climbing back up the rankings following an extremely successful season. The Stirling University scholarship programme at the Scottish National Tennis Centre which supported Colin's development has now produced no fewer than nine world ranked players.

In wheelchair tennis, Gordon Reid enjoyed a fantastic year, reaching a career high ranking of 3, qualifying for his first slam at Roland Garros and subsequently the end of year ITF Wheelchair Tennis Masters in California where he won the doubles event with Stephane Houdet.

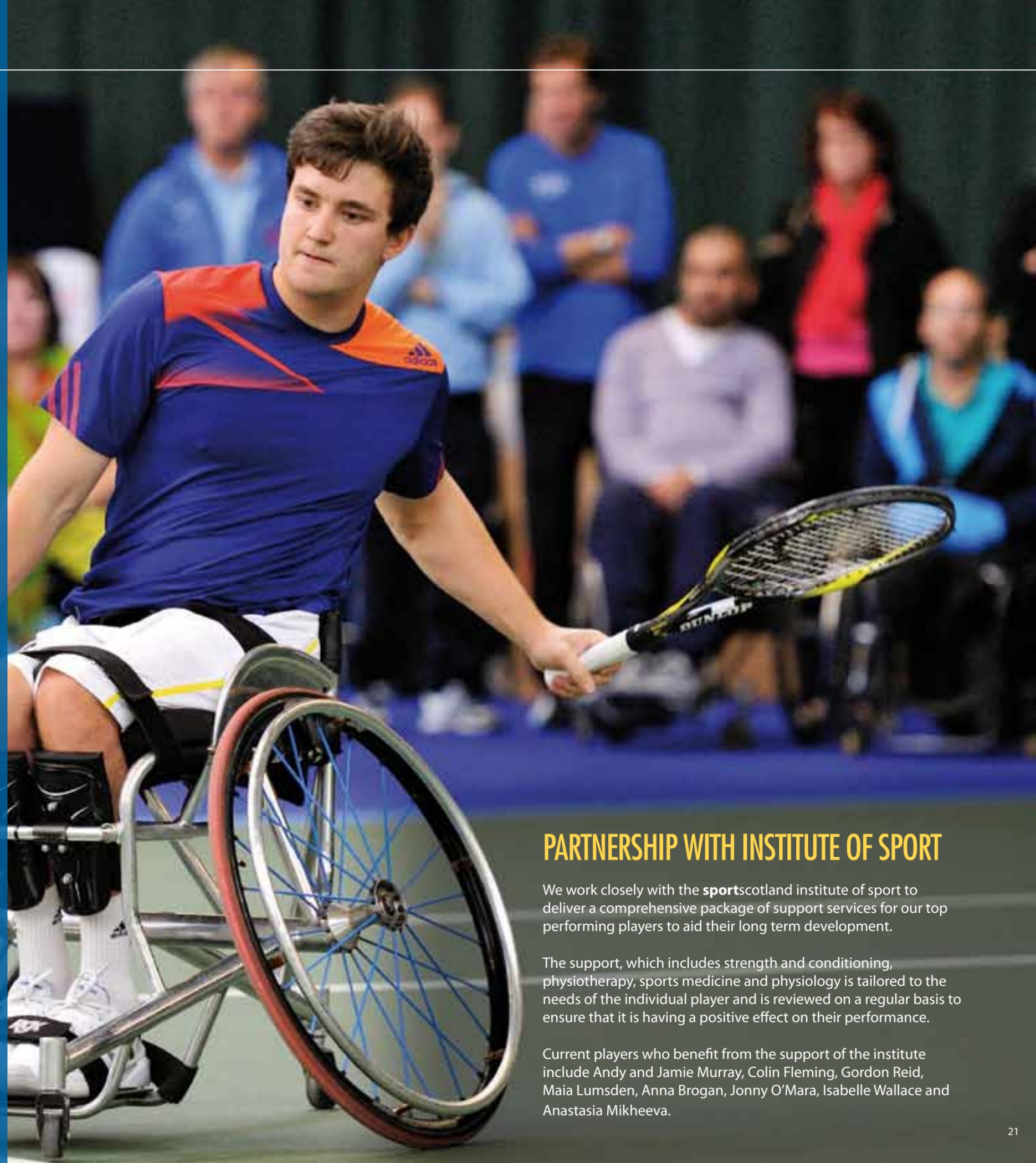
The year also saw both Elena Baltacha and Jamie Baker announcing their retirements from the main tour. Both have been first class ambassadors for the sport and still have vital roles to play in the development of tennis going forward with Bally now running her Academy in Ipswich and Jamie combining work with occasional media duties and a place on the UK Anti-Doping committee.

Maia Lumsden lifting the prestigious 14U Junior Orange Bowl was the highlight of another stellar year for Scotland's junior players. Anastasia Mikheeva represented Great Britain in the Tennis Europe Winter and Summer Cups; Isabelle Wallace reached a career high of 63 during a year which saw her compete in all four junior slams; Jacob Fearnley was invited to participate in the Longines 12U Future Aces competition which ran alongside the French Open in Paris; and Jonny O'Mara reached the last 16 of the boys' singles at Wimbledon.

Scotland's juniors retained their Home Nations title in Cardiff, joining their senior counterparts who triumphed overall in Dublin against England, Wales and Ireland. Other highlights within the seniors' game saw Frances MacLennan leading the Great Britain women's 70 team to Althea Gibson Cup success while Marjory Love captained the 60's team to bronze in the Alice Marble Cup.

At the opposite end of the spectrum the LTA supported talent programme, operating for the past six years, continues to identify, profile, support and develop our most promising young players between the ages of 6 and 14 at three levels: County (7-8 yrs), Regional (8-9 yrs) and National (10 plus).

Thorn Park men won the Scottish Cup for the first time with Blackhall successful in the women's event while Merchiston Castle (boys) and George Heriot's (girls) lifted the respective Scottish Secondary Schools team championships. Merchiston followed this up with victory at the Aegon Team Tennis National Schools Championships in Bolton. At Aegon Summer County Cup, East women gained promotion to Group 1 with the East boys 12U team finishing 3rd in the national finals.



## PARTNERSHIP WITH INSTITUTE OF SPORT

We work closely with the **sportscotland** institute of sport to deliver a comprehensive package of support services for our top performing players to aid their long term development.

The support, which includes strength and conditioning, physiotherapy, sports medicine and physiology is tailored to the needs of the individual player and is reviewed on a regular basis to ensure that it is having a positive effect on their performance.

Current players who benefit from the support of the institute include Andy and Jamie Murray, Colin Fleming, Gordon Reid, Maia Lumsden, Anna Brogan, Jonny O'Mara, Isabelle Wallace and Anastasia Mikheeva.

# FINANCE REPORT

for the year ended 30th September 2013

The Tennis Scotland Accounts for the year ended 30th September 2013 show an operating deficit of £20,900 compared to an operating deficit for the previous year of £6,022. The Board's prudent management of the Company's reserves allowed Tennis Scotland to maintain investment in tennis activity while showing a small increase in the deficit from the previous year.

Operating income was more or less the same for the financial year ended 30th September 2013 compared to the previous year and totalled £1,565,387 being a £487 decrease from the previous year although there were variations in the income components from 2012 to 2013. There were increases in the LTA / Tennis Foundation and **sportscotland** funding of £37,735 and £8,750 respectively while an amount of £67,358 in respect of the Scottish Government CashBack scheme which was part of the 2012 income was not repeated in 2013. Player and coach contributions were ahead of the previous year allowing more activity to be undertaken within the performance and coach development areas.

There was a marginal increase in expenditure for the financial year ended 30th September 2013 at £1,586,287 being £14,391 higher than in the previous year. The reduction in competition costs was due to the fact that the Aegon GB Pro-Series Glasgow held in October and January did not take account of the LTA services provided without charge. The increase in tennis costs was due to additional Matrix funding being paid while a funding increase at the National Tennis Centre at Stirling following a redeployment of resources led to increased expenditure. There were also increases in performance and coach development expenditure owing to higher player and coach contributions. Administration and marketing costs were down from the previous year due to the CashBack expenditure of £67,358 not repeating itself. There was however an increased amount spent on sponsorship and marketing activity which was partly explained by the fervent media interest surrounding Andy Murray's Wimbledon success.

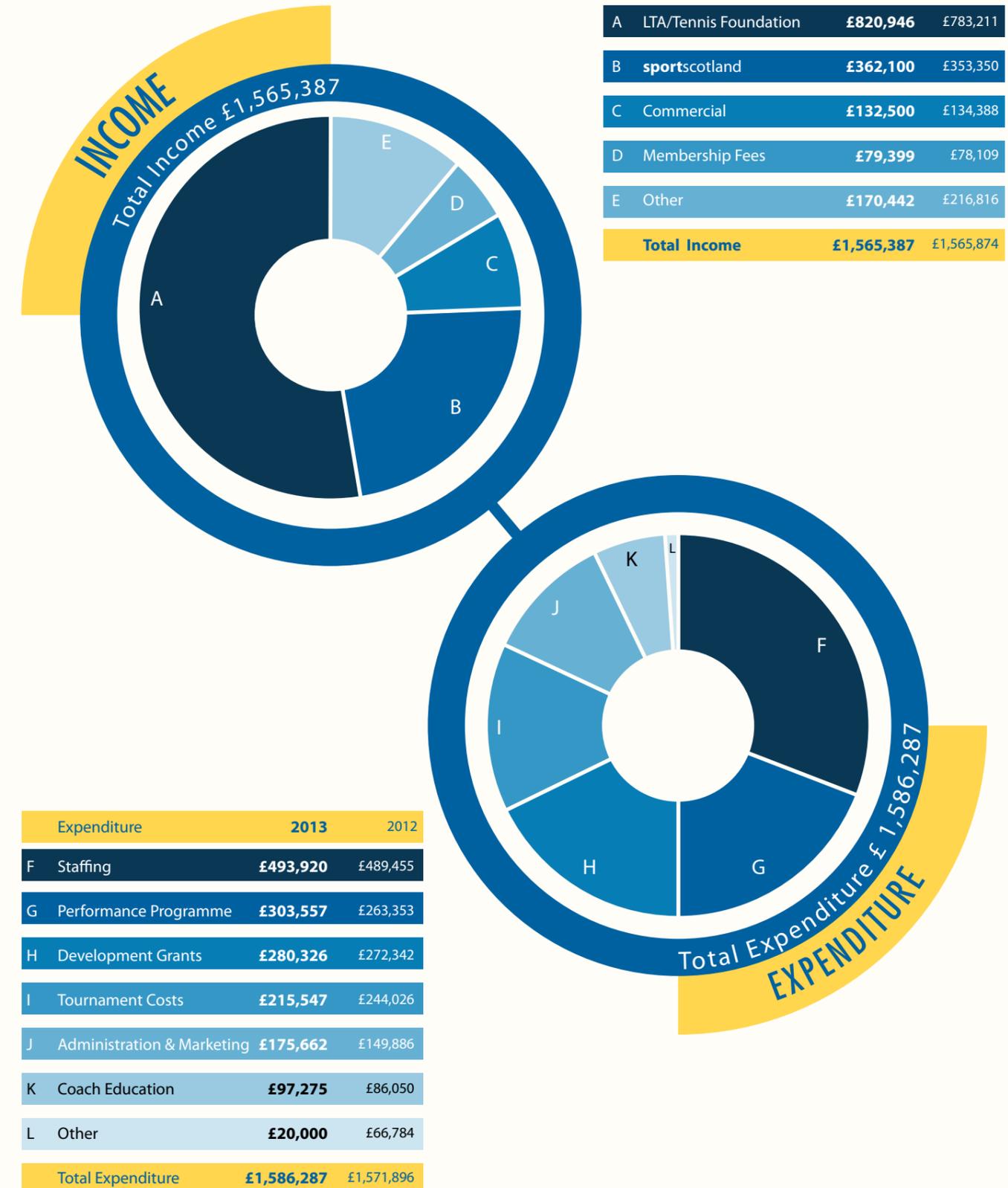
As in previous years, Tennis Scotland provided grants to the Scottish Lawn Tennis Foundation (SLTF) for development purposes. The development grants provided for 2012/13 were £280,326 compared to £272,342 in the previous year.

The balance sheet displays Tennis Scotland's assets and liabilities (what the company owns and what the company is due) and shows a strong position with £539,942 of reserves and cash and bank balances of £571,283. The reserves of £539,942 at 30th September 2013 are viewed as an adequate amount to provide the company of this size with financial stability, and the means to manage any unforeseen circumstances going forward. Current assets include an amount of £158,720 within debtors that relates to various amounts of grant funding due from the LTA at 30th September 2013. All of these amounts were received in full on 1st October 2013.

Abbreviated accounts for Tennis Scotland are published with this report. Copies of the full Tennis Scotland accounts are available on request.

# FINANCE ANALYSIS

for the year ended 30th September 2013



# PROFIT AND LOSS ACCOUNT

for Year ended 30th September 2013

	2013 £	2012 £
<b>TURNOVER</b>	<b>1,565,387</b>	1,565,874
Competition costs	<b>(215,542)</b>	(243,452)
Tennis costs	<b>(913,413)</b>	(831,229)
Administrative and marketing expenses	<b>(457,332)</b>	(497,215)
<b>OPERATING (LOSS)/PROFIT</b>	<b>(20,900)</b>	(6,022)
Profit on sale of investments	-	319
<b>(LOSS)/PROFIT ON ORDINARY ACTIVITIES BEFORE INTEREST</b>	<b>(20,900)</b>	(5,703)
Investment income	<b>953</b>	885
Other interest receivable and similar income	<b>4,890</b>	6,425
<b>(LOSS)/PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION</b>	<b>(15,057)</b>	1,607
Tax on profit on ordinary activities	-	-
<b>(LOSS)/PROFIT FOR THE YEAR</b>	<b>(15,057)</b>	1,607

# BALANCE SHEET

as at 30th September 2013

	2013 £	2012 £
<b>FIXED ASSETS</b>		
Tangible assets	<b>39,344</b>	48,817
Investments	<b>17,861</b>	17,861
	<b>57,205</b>	66,678
<b>CURRENT ASSETS</b>		
Stocks	<b>3,633</b>	5,157
Debtors	<b>184,423</b>	13,521
Cash at bank and in hand	<b>571,283</b>	664,107
	<b>759,339</b>	682,785
CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR	<b>(276,602)</b>	(194,464)
<b>NET CURRENT ASSETS</b>	<b>482,737</b>	488,321
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>	<b>539,942</b>	554,999
<b>CAPITAL AND RESERVES</b>		
Profit and loss account	<b>539,942</b>	554,999
<b>SHAREHOLDERS' FUNDS</b>	<b>539,942</b>	554,999

Approved by the Board for issue on 18th November 2013

**D W Marshall (Chief Executive)**  
DIRECTOR

**G Baker (Chair of the Board)**  
DIRECTOR

# AWARDS AND COMPETITIONS

## 2013 Tennis Scotland Awards

International Player of the Year: **Andy Murray**  
 Junior Player of the Year: **Maia Lumsden**  
 Team of the Year: **East of Scotland Ladies County Cup Team**  
 Coach of the Year: **Alan Russell (Dunfermline)** <sup>1</sup>  
 Volunteer of the Year: **Gareth Ellor (Rutherglen)**  
 Seniors Player of the Year: **Frances MacLennan**  
 Place to Play of the Year: **Montrose Tennis Club**

Community Tennis Award: **Albury Outdoor Sports Centre**  
 Tournament of the Year: **North of Scotland Autumn Open**  
 Disability Award: **Keith Thom**  
 Special Award: **Merchiston Tennis Academy**  
 Wilkinson Sword Trophy: **Aidan McHugh**  
 Dr R L Allan Memorial Trophy: **Anastasia Mikheeva**  
 Miquel Award (male): **Jacob Fearnley**  
 Miquel Award (female): **Eve Lumsden**

## 2013 British Tennis Awards

Volunteer of the Year (Scotland): **Carol Jones** <sup>2</sup>  
 Official of the Year: **Lesley Whitehead** <sup>3</sup>  
 Highland Spring Hot Shot Award: **Jacob Fearnley**

Seniors Player of the Year: **Frances MacLennan**  
 Aegon Player of the Year: **Andy Murray**

## National Competitions

### Home Nations' Championships

Seniors Group A (Dublin):

**1st – Scotland** <sup>4</sup>, **2nd – England**, **3rd – Ireland**, **4th – Wales**  
 Juniors (Cardiff):

**1st – Scotland** <sup>5</sup>, **2nd – Ireland**, **3rd – Wales**

### Scottish Cup

<sup>6</sup>

Men: **Thorn Park**  
 Women: **Blackhall**

### Aegon Team Tennis (Open) Scotland

Men: **Rubislaw**  
 Women: **Blackhall**

### Scottish Schools Championships

<sup>7</sup>

Boys: **Merchiston Castle**  
 Girls: **George Heriot's**

### Scottish Junior Open Champions (Grade 2 Craiglockhart)

12 & Under Boy's Singles: **Jacob Fearnley**  
 18 & Under Boy's Singles: **Euan McIntosh**

### Aegon GB Pro Series

Glasgow (October 2012)

Men's Singles: **Bastian Knittel (GER)**

Women's Singles: **Samantha Murray (GB)**

Glasgow (January 2013)

Men's Singles: **Marcus Willis (GB)**

Women's Singles: **Tara Moore (GB)**

Edinburgh (May 2013)

Men's Singles: **Andrew Fitzpatrick (GB)**

Women's Singles: **Laetitia Sarrazin (FRA)**

### Tea Cup (18 & Under Inter County Championship):

**1st – West**, **2nd – East**, **3rd = North / South**

### Inter District Championships (Kilgraston School)

11/13 & Under: **1st – West** <sup>8</sup>

15/17 & Under: **1st – West** <sup>9</sup>

## Tennis Scotland Leaderboard

Introduced for the 2013 season, the Tennis Scotland 'Leaderboard' actively encourages the country's top adult players to compete more often with nine Grade 3 tournaments selected to offer points to players for reaching the latter stages of the singles events.

The format, which has already resulted in an increase in entry levels, sees the top six men and women convert their points into pounds while any qualifying junior player will receive tennis product to the equivalent value.

Speaking at the launch of the initiative, David Marshall, Chief Executive Officer of Tennis Scotland, said, "We want to see our best players competing more often and against each other and we believe the Leaderboard will offer that extra incentive to keep our top players competing throughout the season."

Full details of all Tennis Scotland staged events can be found at [www.tennisscotland.org](http://www.tennisscotland.org).



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