

ACTION PLANNER

-	TASKS & ACTIONS	DATE STARTED	DATE COMPLETED	PEOPLE RESPONSIBLE
REGISTERING YOUR BIG TENNIS WEEKEND OPEN DAY		8 WEEKS BEFORE	6 WEEKS BEFORE	
	Decide and agree on your dates			
	Decide on the follow-on offer to encourage attendees to join the venue			
	Decide on the activities and sessions that will be run on the open day			
	Register your open day on ClubSpark and don't forget to publish it!			
PLANN	NING YOUR BIG TENNIS WEEKEND OPEN DAY	6 WEEKS BEFORE	4 WEEKS BEFORE	
	Plan the on-court sessions and activities			
	Plan the off-court activities (including. food and drinks)			
	Recruit volunteers to support the running of the day			
	Ensure there is sufficient spare equipment to loan to new players			
	Complete a <u>risk assessment</u> for the event			
PROM	OTING YOUR BIG TENNIS WEEKEND OPEN DAY	4 WEEKS BEFORE	JUST BEFORE	
	Develop a marketing and communications plan outlining how and when you intend to promote your Big Tennis Weekend open day			
	Contact local partners to ask for help in promoting Big Tennis Weekend through their networks (e.g. schools, community organisations, local business)			
	Produce and order any (free or paid) promotional resources that you require from My Tennis Toolkit			
	Create an event on your Facebook page and other club social media accounts			
	Update your club website to promote your open day			
	Produce regular and varied social media content to promote the Big Tennis Weekend open day (encourage members to like and share)			
	Develop a Facebook Advertising campaign			
	Distribute your Big Tennis Weekend marketing materials in high visibility of the local community			



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	Run a school(s) taster session providing the students with Big Tennis Weekend promotional material			
	Use our handy press release template to share your event with local press			
	Attend relevant local community events to promote your Big Tennis Weekend			
LAST MINUTE PREPARATION		1 WEEK BEFORE	JUST BEFORE	
	Print out attendance registers, photo consent forms etc			
	Download ClubSpark Check-In app			
	Consider the welcome and check-in process for attendees – making sure it is a smooth and welcoming process			
	Ensure your venue is well sign posted to help attendees find you			
	Remind your volunteers of the details for the day			
	Check the weather and have a Plan B in case of rain!			
ON THE DAY		ON THE DAY		
	Get to the venue early to set-up and put out equipment			
	Provide a detailed briefing to the volunteers – ensure they know what they are doing and what is expected of them			
	Ensure that you have the necessary materials to promote the follow-on offers for the venue and to sign-up new members or participants to the coaching programme			
POST	EVENT	JUST AFTER	1 WEEK AFTER	
	Upload all attendance data to the 'Attendees' section within ClubSpark			
	Thank your volunteers and get feedback / ideas on how to improve the running of your open day for future Big Tennis Weekends			
	Contact attendees to thank them for coming and to encourage them to continue playing at the venue and how they can do this (promote your follow on offers)			