



# 2019

## ANNUAL REPORT

Tennis  
SCOTLAND



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OBE

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# Strategy

## Vision

**Tennis Opened up to Deliver The Legacy in Scotland**

## Mission

**To grow tennis by making it relevant, accessible, welcoming and enjoyable:**

- **To build stronger venues at the heart of our community making tennis accessible**
- **To build a world class player development pathway**
- **To develop a range of facilities and venues fit for the future of our sport making tennis relevant**
- **To grow and develop a world class workforce**
- **To deliver a range of events and competitions to experience and showcase tennis making tennis enjoyable and welcoming**
- **To grow and develop resources to deliver an effective new organisation**



In summary we want to see more people playing across clubs and pay as you go facilities. We want to see more quality facilities and world class workforce development and coaching. We want to see an all year round sport in our communities with tennis a major or leading player in terms of community access to facilities. We want to see more Scottish players succeeding at the very top of the game in juniors and on the ATP, WTA and ITF wheelchair tours we want an ambitious confident organisation working with all to create growth and investment to ensure a sustainable and healthy future for Scottish tennis.

*Blane Dodds*



# Chairman's Welcome

**Scott Martin**

Chair, Tennis Scotland

**I am delighted to introduce the 2019 Annual Report for Tennis Scotland. Once again as the CEO Blane Dodds has outlined, 2019 has brought continued growth and development for tennis in Scotland.**

As far as the continued growth of tennis in Scotland is concerned, it is vital to be able to provide a firm platform for growth in the form of sound governance, policies and processes. As such 2019 saw the ongoing development of this area with our new Board committees and working groups working well to not only support the CEO and the executive team but also provide the link between the Board and the executive in an appropriate way.

I believe we have as an organisation the right plans in place, the right people to deliver those plans and the ambition and passion to make it happen. However we can only be successful for tennis in this country if we work together to our mutual plans and ambitions. I thought it worthwhile to recap on our vision for tennis and the key areas that we are working to deliver.

First of all we are working on building strong venues at the heart of the community making tennis accessible. We are continuing to develop resources to support clubs such as clubspark and club serve as well as continuing to develop programmes that support membership growth and club coaches.

We are working to develop a world class performance pathway and are delighted with the progress in 2019 with the recruitment of the performance team and launch of the new GB National Tennis Academy. Whilst it is early days, we will continue to integrate all performance coaches and programmes so that we create a real resource for all our players and coaches.

Facilities are key to the growth of our game and 2019 brought significant progress. This is one of the key priorities for us to ensure more all year round play in Scotland. More solutions will be coming out from the CEO and the executive team in 2020.

We aim to develop a world class workforce and continue to deliver around 250 new coach qualifications per year as the annual report outlines. This together with building the workforce numbers and quality through coach education and development as well as other areas such as officials and volunteers is vital to the success of our sport.



**We will be successful in our ambition by working together so that we all can benefit from a healthy and growing sport in Scotland.**



Competitions has been a focus area for 2019 and we are delighted with the growth of players playing competitive tennis. Particular success has been within the TS Open Tour and congratulations to all involved to make this area such a growth for Scotland. This leads to the area of events and all at Tennis Scotland have been delighted with the profile and ability to showcase tennis via events such as the Pro Series, the Brodies Champions Tour, the ATP Challenger and also various other new events linked with our growing commercial partnerships.



# CEO Introduction

**Blane Dodds**

CEO, Tennis Scotland

**2019 was another year of growth for Scottish tennis and I am delighted with the progress throughout the year. There have been many changes and developments which also included moving our HQ from Craiglockhart in Edinburgh to the University of Stirling in the summer. This move brought together all staff and functions under one roof at Airthrey Castle which we also share with Scottish Swimming, Scottish Triathlon and Commonwealth Games Scotland.**



The performance side of the organisation has experienced the most significant investment in our history through the establishment of the GB National Tennis Academy for Great Britain's best young players. The performance and coaching set-up has been further enhanced to include a truly world-class team led by the renowned Leo Azevedo, with support from Fed Cup coach Colin Fleming and LTA advisor Esteban Carril.

Leo Azevedo joins us with significant experience, having worked with the USTA for 8 years. He has also coached a number of top world-ranked juniors, and seniors including former ATP World No 1 Juan Carlos Ferrero. Leo has also worked with some of the best coaches in the world such as Ivan Lendl and Jose Higueras, former coach to Roger Federer. 2019 saw Leo establish the foundations with us. I believe it is a coup for Tennis Scotland and the LTA to have recruited Leo to the team and we look forward to working with him and spreading his experience throughout the Scottish tennis community.

The GB National Tennis Academy was successfully launched in August 2019 with support from our partners, Dollar Academy, the University of Stirling, the **sportscotland** Institute of Sport and the LTA. Whilst its early days, the academy players have been delivering standout performances all over the world and we look forward to welcoming the second intake this year.

Membership continues to be the backbone of Tennis Scotland growth, with clubs continuing to show an overall increase in membership figures. I am only too aware that future growth is dependant on the ability of tennis to evolve consistently with societal trends in sport and leisure. This highlights the serious need for more indoor tennis courts, to increase year-round play. 2019 has seen further development in terms of indoor tennis centre projects, with seven passing the initial application stage, and three

progressing through stage two, which are awaiting a start date for construction. We are also examining specific indoor solutions for clubs as another way to access all-year-round play.

Throughout the year, 14,066 school children participated in a tennis schools' programme or festival. 3685 school children also experienced tennis as part of the Murray Trophy. Many of these children joined the Tennis For Kids programme so that there is a yearly flow of new, young people into our sport.

Another area of particular success and growth has been disability tennis which increased to 686 monthly sessions in 2019. My thanks to the performance and development staff involved who have made this area such an opportunity and success for Scottish tennis.

Working with our registered venues, I am delighted that 100% achieved the desired minimum standards for safeguarding, with many exceeding them. Together, we also delivered 100% compliance with the **sportscotland** standards for Child Wellbeing and Protection in Sport.

Competitions has seen continued growth, and Scotland now has a higher figure for regular competing players than other parts of Great Britain with higher population bases. This is another example of the appetite for tennis that exists in Scotland and one that I am determined to continue to grow and develop with your support.

2019 also saw Tennis Scotland triple the number of venues offering Tennis For Free, creating opportunities for entry into our sport, as a stepping stone before needing to commit to club membership.

All of the above would not be possible without those who want to see a buoyant and growing tennis community in Scotland. There is truly a need for a one-team approach.

Across Scotland I have been delighted with the support that we have had to help deliver this continued growth in tennis. We can only be successful if we work together and grow our sport in partnership. Making representations to the LTA for investment and support in Scotland is vital in this regard and we will be more successful if we work together with one voice.

I would like to thank all my staff and consultants who work tirelessly to support, grow and develop tennis in all its areas. There is a significant workload required to continue on this trajectory, and there are plans in place, supported by the LTA, to grow the resource and investment so that we all benefit from the momentum we are building.

I would also like to thank the Chair, Scott Martin, and the Board of Trustees for their support and advice; without which the growth and development of Scottish tennis would not be possible. The Board dedicate themselves on a voluntary basis and this is very much appreciated, in a world where time is a scarce commodity.

Finally, I would also like to thank our partners **sportscotland**, the **sportscotland** Institute of Sport, Dollar Academy, the University of Stirling, our growing number of commercial partners and of course the LTA for all their continued support throughout 2019 and moving forward with us this year.

At the time of writing we are all experiencing the effects of the Covid-19 crisis. We will do everything in our power to ensure tennis in Scotland is built back up again once the lockdown is lifted.

***This is something we will do together as one team. I look forward to working with you all to make this a reality.***

## 2019 in Numbers

**57,840** MEMBERS IN CLUBS



**30,617** PLAYERS ON PROGRAMMES

PLAYERS ON PROGRAMMES

**44,002** NON-MEMBERS ACCESSING CLUBS

NON-MEMBERS ACCESSING CLUBS

### TRANSFORMING SCOTTISH INDOOR TENNIS FUND

**23** EXPRESSIONS OF INTEREST

**8** PROJECTS SUCCESSFUL STAGE 1

**3** PROJECTS SUCCESSFUL STAGE 2 PENDING AWARD

**251**

REGISTERED VENUES



**129 VENUES**

DELIVERED

**180** OPEN DAYS

ENGAGED

**7,318** PEOPLE

**275**

ORGANISATIONS USING CLUBSPARK

**14,066** SCHOOL CHILDREN FROM 752 SCHOOLS

PARTICIPATING IN TENNIS SCOTLAND SCHOOL FESTIVALS AND COMPETITIONS



TENNIS SCOTLAND DISABILITY NETWORKS ENABLED

**686** MONTHLY PARTICIPANTS TO PLAY TENNIS

**8,876** REGULAR COMPETING PLAYERS

**100%**

OF REGISTERED VENUES ACHIEVING MINIMUM STANDARDS IN REGARDS TO SAFEGUARDING

**17**

NEW REFEREES

**245**



COACHES BECAME UKCC QUALIFIED. OF THESE 43 ACHIEVED THEIR LEVEL 3 OR 4 QUALIFICATIONS.

**100%**

COMPLIANCE SPORTSCOTLAND STANDARDS FOR CHILD WELLBEING AND PROTECTION IN SPORT

**3,685** KIDS RECEIVED A TASTER SESSION IN SCHOOL TIME 2-6 SEPT

MURRAY TROPHY — GLASGOW PARTICIPATION

**120**

SIGNED UP TO A TENNIS FOR KIDS COURSE WITHIN 2 WEEKS OF THE OPEN DAYS

**542** KIDS ATTENDED A OPEN DAY AS A FOLLOW ON AT A LOCAL CLUB ON 7/8 SEPT



# Facilities

## Transforming Scottish Indoor Tennis

One of our key priorities in 2019 was to enhance the 'Transforming Scottish Indoor Tennis' initiative. In partnership with **sportscotland** and the **LTA**, we continue to work together to deliver the fund that will see a significant investment across Scottish tennis facilities over the course of the next eight years.



As part of this strategy, a number of priority locations for indoor tennis courts have been identified. This is in line with demand, supply, geographic gaps, strategic need, opportunity and growth potential. Tier 1 priority areas include: Dumfries & Galloway, Dundee, Edinburgh, Glasgow, Highlands and Scottish Borders. Tier 2 "other areas" include Aberdeen, Aberdeenshire, Fife, Moray, North Lanarkshire and Inverclyde. All centres will have the following core facilities:

- 3 or more Indoor tennis courts, acrylic and lines
- Inclusive and accessible changing accommodation and toilet facilities appropriate for number of courts.

Some may also have supplementary facilities such as:

- Reception and viewing area
- Social area/cafe
- Dedicated storage space adjacent to tennis courts.
- Design proposal — including dehumidifier, heating where required — and LED lighting should be specified.
- Spectator seating overlooking the courts.
- Office/meeting room accommodation for coaches and staff.
- Retail Unit for tennis equipment and hire

**23** By 2019, 23 expressions of interest meeting minimum criteria have been received for the TSIT fund.

**8** Eight applicants have progressed through stage one.

**3** Three have progressed through stage two and pending award.

**5** Five applications are mid process, finalising some operational detail in preparation for stage 2 submission.

# Club Solutions to Covered Courts

## Case Study — Rothiemurchus and Aviemore TC

Rothiemurchus and Aviemore Tennis Club (RATC) wanted to resurface their existing three outdoor tennis courts in an all weather surface and to create a fourth covered court. To help ensure year round play at the club.

The project was delivered in two phases — existing court upgrade followed by additional court and cover. Both aspects completed by DOE sport. Work on phase 2 (additional court and cover) started in October 2018 and continued through the winter for completion in Spring 2019. This structure is framed fabric and includes LED sports lighting and clubspark secure remote access system that allows online booking and payment by both members and visitors to maximise use of the court with minimal management. Funders for stage 2 included: Tennis Scotland, **sportscotland**, local businesses and the Scottish Government and the European Community (Cairngorms Local Action Group) LEADER 2014–2020 programme.



**The project was delivered in two phases — existing court upgrade followed by additional court and cover.**

# Clubs and Community

Tennis in Scotland continues to grow!

**Huge well done and massive thanks to the incredible effort of volunteers, coaches and officials throughout the Country.**

Club membership in 2019 was up from 57,494 to 57,840, with a further 44,002 non-members accessing clubs and 30,617 players on programmes. All in a year of mandatory affiliation for all UKCC L3+ coaches associated to registered venues, and additional minimum standards to safeguarding measures implemented. Tennis Scotland would like to extend a special thanks to everyone involved in ensuring club compliance — keeping tennis at the forefront of safeguarding standards in sport.

Clubs continue to be the heartbeat of tennis in Scotland with figures bucking the trend in the UK for participation. Scotland is a real success story with figures doubling over the last 10 years. None of the success would be possible without the hard-working club volunteers and coaches who make our sport happen.



Club Memberships in 2019 **INCREASE**

**57,494** → **57,840**

Non-members accessing clubs	Players on programmes
<b>44,002</b>	<b>30,617</b>

Tennis for Free

Tennis Scotland tripled the number of Scottish tennis venues participating in the Tennis For Free programme which encourages families and individuals of all ages to try the sport at their local tennis courts for the first time.

After the success of the initial five venues to take part, with almost 25,000 sessions being opened-up for free, nine more have signed-up to the UK-wide project, which involves more than 100 park and club locations across the UK.

Tennis Scotland is helping to provide coach-led sessions for all with the simple aims to give more people the ability to play tennis, improve their physical and mental wellbeing, have fun and encourage more family time. Tennis venues from as far afield as Annan to Elgin, Ayr to Aberdeen will take part, joining existing sites in Glasgow, Edinburgh and Falkirk among others.

Growing participation, especially among younger age groups and families, is a fundamental pillar of Tennis Scotland's strategic plan. Rolling-out more Tennis For Free opportunities with the support of tennis clubs and the local authorities, will ensure free ring-fenced access for 90 minutes every Saturday.

Tennis Scotland **TRIPLED** the number of Scottish tennis venues participating in the Tennis For Free programme **X3**

## Open Days and National Schools Roadshows

129 venues opened up their doors to the public delivering 180 open days. Despite some typical Scottish weather over 7000 people have attended and picked up a racket for the first time! With over 10,000 schools kids taken part in the National Schools Roadshow events in the run up to venue Open Days in May.

**7000+**  
Over 7000 people have attended and picked up a racket for the first time!

### Case Study

#### Forthill Community Tennis Club

Forthill Community Tennis Club in Dundee, attracting more than 150 people at their very rainy Big Tennis Weekend... and signing up a whopping 86 new members! The club's internal action plan was excellent, with every single volunteer present executing their role perfectly. This included event registration with iPads linked to Clubspark, well-informed coaching representatives, membership sales team and of course a strong BBQ management team! The club used plenty of high-quality resources to promote various activities and opportunities within the club, and had prize draws, including a Andy Murry's Head Radical racket.

None of the above would have been close to the level it was without the hard work in the lead up to the event, including...

- 750x flyers were handed out door to door across the Broughty Ferry local housing estates.
- A Facebook advertising campaign, with daily updates leading up to the event from the Clubs facebook page and our uniquely created facebook "advert", which had over 33,000 impressions.
- A schools tennis campaign at Forthill Primary School.

Venue quotes...

**"Today is arguably my proudest day in coaching, and an afternoon which we as a club will never forget. Over 86 new people have now registered to be part of our ever-growing community club, and we can't wait to welcome them back!"**  
(Ross Taylor, Head Coach at Forthill Community Tennis Club)

**"I love tennis, this is so cool — I thought my friends were coming but I'm still having so much fun!"**  
(Matthew, aged 11 — Forthill Primary School)

Other Big Tennis Weekend Quotes...

**"We were pleased to welcome so many people to our club and it was great having help from the LTA to promote our event, especially the banner and social media headers. On the day, the children enjoyed organised activities with our dedicated team of coaches while adults and families had time for free play to try tennis for themselves. We're delighted the day was a success."**  
(Marion Stevens, Secretary Linlithgow Tennis Club)



**"A huge thanks to Tennis Scotland and everyone involved from the club, the school and wider community in making the Schools Roadshow and Nature Valley Big Tennis Weekend such a positive, friendly occasion and getting lots of new people from the local community out on court"**

(David Roy, Vice President, Broughton Tennis Club)

**"It was fantastic to have so many children from the local primary schools coming to Murrayfield LTC to try tennis and then to have so many new faces along at the open day keen to get involved at the club and in the coaching programme is the icing on the cake"**

(Reuben Henry Club Coach Murrayfield TC)

#### Community Tennis Network plans and Club development forums

**We're thinking nationally  
We're thinking collaboratively  
We're thinking bolder  
We want you involved**

Nine community networks have been created throughout Scotland (as part of TSIT application process) and 2019 seen 32 localised club development forums hosted. An invitation to all tennis clubs, to be better connected and informed. The purpose of these groups is to ensure strong tennis networks, and collaboration are at the heart of tennis development, and also that our local tennis communities and partners are supported to build meaningful, sustainable partnerships and projects that will attract and retain participation in tennis.

# Workforce and Coaches



## Coach Development and Coach Qualifications

We have had another busy year in Coach Development, scheduling a very varied range of workshops and seminars covering many topics. In March, Jo Ward did a popular session on Coaching Females attracting 16 participants. In April Mike Cohen delivered 6 Player Retention/Recreational competition workshops as our Regional workshop schedule. Simon Wheatley came up to deliver our National CPD day on 28 April which attracted 38 coaches. Kris Soutar as part of his new role with Tennis Scotland delivered 3 technical efficiency workshops for coaches to come and share ideas on player development, attracting 33 coaches.



We were also lucky to have Dan Kiernan come to deliver a session for Performance coaches in June. Tennis Scotland UKCC tutors attended tutor training on 8 May in Edinburgh. We also delivered a full schedule of Coach Qualification courses in 2019. 12 x UKCC L1 courses were scheduled at venues all over Scotland from the Highlands to the Borders. We also delivered 8 x Level 2 courses and 1 level 3 course which was fully subscribed with 18 Candidates. A total of 245 coaches gained their qualification in 2019. The year ended with preparations in earnest for the return of the Coaches Conference at Gleneagles in Feb 2020.



## Apprenticeship Programme

In 2019 we employed 3 new Coach Development Apprentices, working with clubs in the Highlands, Aberdeen and the Scottish Borders. Our apprenticeship programme is a structured training programme which gives young people the chance to work towards a SVQ qualification as well as coaching awards.



## Officials

In October a very successful Officiating Conference was held in Glasgow. The Conference was headlined by world renowned referee — James Keothavong with many other speakers including John Frame and Lucy Davies. A total of 40 Officials attended. Other training for officials included 17 people attending Referee training, 25 people attending Competition Organiser courses



## She Rallies

The goal of She Rallies is to empower and expand the number of women and girls coaching and playing tennis across the UK. A total of 90 people also attended She Rallies training through Lil Miss Hilts, Recreational Comps, Fun days and Teen Tennis training at a spread of venues across Scotland. The She Rallies programme in Scotland was delivered through 5 Ambassadors and 81 Activators. In September to coincide with the Murray Trophy a She Rallies National day was held and headlined by Judy Murray this was attended by a total of 26 Coaches, Teachers and Students.

## Safeguarding and Welfare

2019 has been a busy year with over 320 people attending First Aid and Safeguarding courses — a total of 38 courses were run.

In particular, Safeguarding has been at the forefront all tennis activities. 2018 saw the introduction of the LTA Minimum Standards which ensured that all registered club had trained and PVG checked Welfare Officer. In 2019 the standards extended to all LTA Registered Venues, needing them to ensure that all coaches Level 3 and above had to be LTA Accredited and we are pleased to say this was achieved in November. 2020 will see this being further extended to include Level 2 coaches.

As part of the LTA Minimum Standards a total of 38 clubs were audited, this involved a stringent process of surveys, club visits and ongoing development plans to ensure clubs met the standards. Overwhelming feedback from clubs visited has been that this has been a very positive and beneficial experience.

Alongside this we were working towards achieving compliance with the **sports**scotland Standards for Child Wellbeing and Protection in Sport and we are pleased to highlight that 100% compliance was achieved in November ahead of the March 2020 Deadline.





# Tennis Development Apprentices

Tennis Scotland was pleased to announce a further intake of Tennis Development Apprentices in 2019. The 12 month full-time programme is designed to give young people under 20 experience of organising and delivering tennis on a national, regional and local basis while undertaking development and training activities. The programme aims to prepare the participant for a potential career in sports or tennis development. In recent years we have seen many of our apprentices move on to take on head coach roles in Scottish clubs.

We have established a partnership with the Sports Academy of Scotland who has been working with us to deliver the SVQ training programme. As the external training provider, they guide the apprentices through all the work necessary for completion of the SVQ Level 3 in leisure management.



### The purpose of the programme is to:

1. Provide Scottish tennis and local clubs with an enthusiastic workforce of quality young coaches who can encourage more young people into tennis.
2. Offer a quality vocational training/education programme to young people in Scotland that can lead to a career in tennis development, helping Tennis Scotland to achieve its aims of increasing participation.
3. Offer a quality vocational training/education programme to young people in Scotland that can lead to a life-long involvement in coaching, or a pathway into further/higher education.

## Case Study

### Finlay McDonald

Name	Finlay McDonald
Accreditation (coach/official)	Coach L2 (Tennis Scotland Apprentice)
Club	Rothiemurchus and Aviemore TC
Start date	September 2019
What got you into the role you are in now?	I got into this role through coaching at the club before I left school and thought I'd give it a try and see how I get on.
What do you aim to achieve with your role?	My aim as a young coach is to try my best to improve all the kids as best I can. I also aim to increase participation for tennis at the club.
What is your favourite thing about coaching/officiating?	My favourite thing about coaching is seeing kids and adults enjoying the tennis.  I also really enjoying working in a team environment with my head coach Lauren (Gunning) who has been great for me as I have learnt so much from her.
What is the one lesson that you have learned that you will always remember?	Expect the unexpected.
In one sentence how would you promote the opportunity to someone else?	Great experience that you get out what you put in.

# Disability and Inclusion

Disability Tennis has once again enjoyed a fantastic year. During the course of 2019, we have seen a further increase in the number of weekly disabled players that take part in impairment specific sessions for deaf, learning disability, visual impairment and wheelchair to over 600 weekly players within disability tennis venues.

A new disability tennis steering group was established this year to further enhance and develop disability tennis going forward at all levels. The group is made up of representatives from key hub sites, Scottish Disability Sport and the LTA. Across Scotland we have five disability hub sites and over 25 venues delivering disability sessions every week. Tennis clubs in Scotland are becoming more inclusive and accessible to the whole community too. Many clubs are adapting their programmes to accommodate disabled players across all club activity along with running specific disability impairment programmes, too.



Visually Impaired Tennis Tournament – July



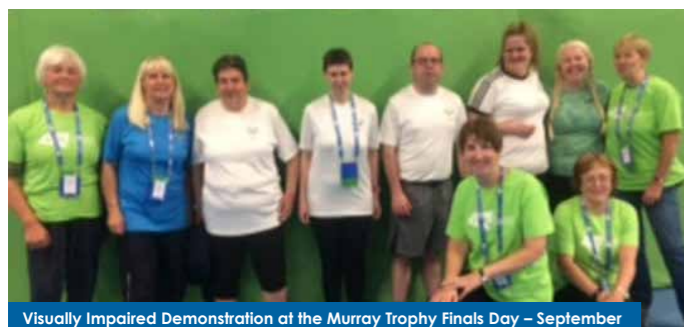
Scottish Wheelchair Tournament – October



Scottish Learning Disability Tournament – September



Dominic Iannotti – INAS World Champion Men's singles 2019 (INAS world Games – Brisbane, Australia Oct 2019)



Visually Impaired Demonstration at the Murray Trophy Finals Day – September



Jack Dickson and Frances Smiley at Special Olympics in Abu Dhabi – March

## Players' Success

There has been great success for our players during 2019. Jack Dickson won gold in the Men's Singles and bronze in the doubles and Training partner Frances Smiley claimed silver in the Women's Singles. Both play and train at Prestwick tennis centre and were representing Great Britain at the Special Olympic world games in Abu Dhabi in March.

Dominic Iannotti won the gold in the Men's Singles at the INAS world games in Brisbane Australia in October to become the world champion in learning disability tennis. This is the top performance level in the world for learning disability tennis.

Scotland now have four Scottish players in the Great Britain national learning disability squads, Dominic Iannotti, Aidan Moody, Luke Turnbull and Ronan Cacace. Also Scotland has Ruari Logan in the GB wheelchair squad; Ellie Roberston the GB Junior Wheelchair training squad and Andrea Logan in the Great Britain Visual impairment squad.



Representing your country in anyway whether it's mainstream or disability sport is a great honour and gives me a sense of belief and self confidence that despite having a learning disability, I can still achieve great things in sport.

Tennis has become a big part of my life as I'm around it all the time through coaching. It's what I love to do — I have a great passion for the sport. I have been very grateful for being able to continue to represent my country and get to travel to different countries, win medals and meet amazing people from all over the world. Being part of the GB team, putting on the team kit and stepping onto court is something that I'm very proud of and regardless of future results, I know myself that I've put in as much preparation as I can. Brisbane 2019 for me is probably the best experience I've ever had at an international event and will be something I will remember and look back on for a long time.

*Dominic Iannotti*



# Educational Activities

(Schools, Further Education & Higher Education)

Education remains a core pillar of focus and success in 2019. Primary school festival and competitive activity more than doubled to 14066. The Murray Trophy engaged 3685 kids in school roadshow activity, and greater direct club linking from schools via big tennis weekends aided transition. Our school of tennis programme continued, with at least 40% of the school roll receiving tennis in curriculum. Though this programme 90 high-school tennis ambassadors delivered a host of after school and primary school clubs, and also assisting at the Murray Trophy.



Short Tennis

Our inaugural secondary school short tennis National event was hosted at the Emirates Arena in June. The event was aimed at S1/S2 age groups and pupils new or recreational level player, the format aimed to attract a new audience and stimulate tennis delivery in curriculum across Scotland. Games were played on badminton courts, with shorter rackets and foam balls, music and a MC ensured a memorable experience for all. 126 entries were received from 12 high schools.

14,066

(+110%) School children participating in school festivals and competitions

752

Schools involved

7000+

Over 7000 teachers trained in tennis (cumulative)

15

Schools of Tennis

3685

Murray Trophy — 3685 kids received a taster session in curriculum 2–6 Sept

126 PLAYERS

S1/S2 Secondary School National tennis event introduced (126 players, 16 schools)

2

Priority College partnerships — Dundee and Angus College and Edinburgh College

3

Priority University partnerships — Stirling, Edinburgh and St Andrews University

#### National secondary schools short tennis CUP winners

- 1st The High School of Glasgow
- 2nd Hyndland Secondary

#### National secondary schools short tennis PLATE winners

- 1st Boroughmuir HS
- 2nd Moffat Academy



## Case Study

### Edinburgh College

#### Creating a tennis community

Students at Edinburgh College have been receiving tennis with the support of Tennis Scotland for the past three years, in 2019 the time was right to join the dots and create one large tennis community among young people in the area.

Led by Ryan Harrower, City of Edinburgh Council's Racquets Development Officer who takes tennis delivery into local primary schools and cluster groups, local Challenger Festivals were organised. However, with more than 150 players in attendance, support staff was needed.

OJ Brown: "We've had as many as 40 students coming to lend a hand — the benefit for them is seeing how a mass-participation event is run, while they also get some coaching and delivery tips and it builds their confidence and other employability skills."

"So far, we have delivered nine festivals across the City, with more to come in September. Roughly 1,500 pupils will have been given access to tennis in a fun, competitive environment by the time they have all been completed, with around 90 college students involved with running them across six different local clubs, without whom these events would not be possible."

#### Impact off the court

Positive results are not just being seen in participation by Ryan and Tennis Scotland, but by the college as well. Students are developing their employability skills in ways that may not be otherwise possible, and it's being recognised.

OJ Brown, who is a lecturer at Edinburgh College, has hailed the work being put in by Tennis Scotland.



It is a great opportunity for our students to support the local community, and ultimately gives the students an experience of being involved in the running of a mass-participation event in a sport that has huge profile in Scotland at the moment.

The link between the college and the council's sports development teams is critical in allowing these festivals to take place with around 30 students regularly taking part to ensure the tennis programme is able to run effectively across the city for all ages and abilities.

OJ Brown  
Lecturer, Edinburgh College



### Stirling University takes it higher!



University competition BUCS league and knockout competitions run from October to March and sees teams play matches every Wednesday across the season.

The pinnacle of BUCS Tennis is the Men's and Women's National Leagues, who play team matches on regular Wednesdays as well as at two showcase Super Weekends.

Student-athletes can compete internationally, through the GB Students team at the World University Games. Students can qualify through their BUCS league to participate in the European University Student Association (EUSA) Championships. There is also the annual Master's U BNP Paribas event.

2018 – 19 seen massive Scottish success again with the University of Stirling dominating UK leader boards:

#### BUCS Team National league:

Men – Stirling University 1st team (runner up)  
Women – Stirling University 1st team (runner up)

#### BUCS Tennis Team Championship:

Men – Stirling University 1st team (runners up)  
Women – Stirling University 1st team (winners)

#### BUCS Individual Tennis Championship (singles):

Men – Stirling University Scott Duncan  
Women – Stirling University Ingrid Vojcinakova

#### BUCS Individual Tennis Championship (doubles):

Men – Stirling University Scott Duncan/A.Lazdins

#### BUCS Individual Tennis Championship (doubles):

Women – Stirling University  
Natasha Fourouclas/Ingrid Vojcinakova

Scott Duncan also was selected to represent Great Britain at the World University Games 2019 in Naples, Italy. Team GB finished Silver.

# GB National Tennis Academy

## World-Class Coaching Team

Tennis Scotland appointed a world-class coaching team to the GB National Tennis Academy at the University of Stirling.



### Leo Azevedo

Head Coach Leo Azevedo brings vast experience at the highest level of both men's and women's professional tennis and a particularly strong record in developing juniors. In 20 years of coaching, Leo has worked from junior level to Grand Slam, Davis Cup and the Olympic Games and has worked with Juan Carlos Ferrero, Cici Bellis and Guillermo Garcia Lopez. Leo's eight years of experience with the USTA will be invaluable for the programme.



### Colin Fleming

Colin Fleming supports Leo as the Lead Performance Coach. Colin won eight ATP Doubles titles, a double Olympian, former Davis Cup player and Commonwealth Games Gold medallist. Previously as National Coach Colin supported lead individual coaches develop young Scottish talent including Jonny O'Mara, Aidan McHugh, Gordon Reid MBE, Maia Lumsden, Jacob Fearnley, Connor Thomson and Ali Collins. Colin currently coaches the GB Fed Cup team.



### Toni Gordon

Performance Coach Toni Gordon has previously worked in club and academy coaching roles to the professional tour. He worked with Albert Portas (former top 20 ATP Player) and most recently coached Gabriella Taylor a WTA top 200 player on the LTA PSP programme.



### Bruno Argudo

Academy Coach Bruno Argudo is a former tennis scholar at the University of Stirling gaining an MSc in Sports Management whilst combining work as a Graduate Assistant Tennis Coach, supporting Tennis Scotland's Junior Performance Players.



### Esteban Carril

Esteban Carril is a world renowned coach and acts as the Performance Advisor for the GB NTA. Previous to this appointment, Esteban coached Johanna Konta when she reached the Top 10. Esteban has also coached Spanish Roberto Bautista Agut, consolidated for many years now as a Top 30 ATP Player.

## Player Selection and Progression

The GB National Tennis Academy recruited the full capacity of eight players for 2019–20 including:

- Henry Jefferson, Surrey
- Ella McDonald, Lancashire
- Talia Neilson-Gatenby, Leicestershire
- Hephzibah Oluwadare, Hertfordshire
- Matthew Rankin, East of Scotland
- Hannah Read, Hertfordshire
- Samuel Reeve, Cheshire
- Millie Skelton, Yorkshire

Some notable selections and results include:

Four Players selected to represent GB in the Winter Cup: Matthew Rankin, Sam Reeve, Hannah Read and Hephzibah Oluwadare

Six titles across British National Junior Tennis Championships, Tennis Europe and ITF events including:

- British Nationals 14& Girls' doubles: Ella McDonald
- British Nationals 16& Boys' doubles: Matthew Rankin
- ITF Grade 4, Liverpool, Girls' doubles: Ella McDonald and Hannah Read
- Tennis Europe, Category 3, Liverpool, Girls' doubles: Hannah Read and Hephzibah Oluwadare
- Tennis Europe, Super Category, Khimiki, Girl's singles: Hephzibah Oluwadare
- Tennis Europe, Category 3, Antalya, Girl's singles: Hephzibah Oluwadare



Hannah Read became the first British girl since Maia Lumsden in 2012 to reach the semi-final of Les Petit As in Tarbes, a tournament where Andy Murray previously finished-runner up in 2001.



Hephzibah Oluwadare finished runner up at Teen Tennis in Bolton, Tennis Europe Category 1 event.

## World Class Biomechanics

Tennis Scotland works in partnership with the Kovacs Institute who will support the GB National Tennis Academy coaching team with the technical development of players.

Dr Mark Kovacs, a leading world-class biomechanist and former professional tennis player, has an extensive background in training and researching elite athletes, having previously directed the sports science, strength and conditioning and coach education departments for the United States Tennis Association. Over his career he has worked with dozens of top professional tennis players including John Isner, Sloane Stephens, Madison Keys and Reilly Opelka.

As a high performance expert, sport consultant, performance physiologist, professor and coach, Dr Kovacs is known as the go to expert for elite athletes looking for science based programming to optimise human performance. He was recently appointed as Senior Director of Sports Science and Health to the Cleveland Cavaliers of the NBA one of the biggest positions in American sports.

## GB NTA Player Experiences

In the first six months of the programme, some of the GB NTA highlights include:

- World-renowned tennis coach and former player Jose Higuera delivered a week long residential training camp at Stirling. Jose a former coach of Roger Federer, also worked with some of the world's best players including Pete Sampras, Michael Chang as well as previously working as Director of Coaching for the USTA.
- At the Murray Trophy, the players were treated to a doubles masterclass from Jamie Murray and Colin Fleming before performing a training demonstration on finals day in front of a partisan crowd!
- The players spent a week at the JC Ferrero Equelite Sport Academy in Spain. The players meet and spent time on court with former world number 1 Juan Carlos Ferrero, as well as training and sparring with full time players in Spain, outdoors on the clay.

# Performance Success

The Performance Strategy focuses on world class player development from mini tennis level through to senior tennis.

**Local Player Development Centres focus on attraction and development of players 7–10 yrs**

**Venues**

Aberdeen Tennis Centre  
Adam Brown Tennis Academy at Gleneagles  
Borders Tennis Centre  
Prestwick Tennis and Fitness  
Supplemented by Wee Aces programmes run in the East and the West.

**Regional Player Development Centres focus on providing subsidised quality training environment for players 10–14**

**Venues**

Craiglockhart (until June)  
Scotstoun  
Stirling

**National Academy** focuses on providing high quality and high intensity daily training sessions with world class science and medicine support aimed at player 13–18 yrs

**National Player Programme** focuses on providing 14+ players bespoke support to top Scottish players transitioning to the senior game/players competing at a high level in the senior game

## Performance Highlights

### Senior Players



**Gordon Reid MBE**

- US Open Doubles Champion
- Won the Riviera ITF2 singles title
- Won two ITF super series doubles titles
- Was part of the GB Mens winning World Team Cup Team



**Sir Andy Murray**

**Despite having hip surgery Andy managed to get back on court and despite a limited training and competition schedule he still managed to win two titles.**

- Doubles event at Queens
- European Open singles title Antwerp
- Represented GB in the Davis Cup



**Jamie Murray OBE**

- Winner of the US Open mixed doubles title
- Represented GB in the Davis Cup



**Jonny O'Mara**

- Won two challenger doubles events
- Reached a career high of ATP doubles ranking of 44 midway through the year.



**Cameron Norrie**

- Runner up in an ATP 250 singles event.
- Reached a career high of ATP singles ranking of 41 midway through the year.



**Maia Lumsden**

- Reached two finals in singles of 25k events and made her WTA main draw debut at the Nottingham where she became the first GB university player to win a WTA main draw match.
- Achieved a career high WTA ranking of 250 in October
- Part of the Stirling university women's team that won the BUCS league and the BUCS championship.



**Aidan McHugh**

- Supported by the LTA Pro Scholarship Programme.
- Had a successful first year on the Men's tour winning one 15k singles event and one 15k doubles event
- He reached a career high of ATP singles ranking of 461



**Ali Collins**

- In her first year of playing on the women's tour reached the final of a 15k singles event and won a 15k doubles event

# Performance Success

## Team Success

Stirling University women's team won the British Universities and College Sport (BUCS) league and the BUCS championship

Merchiston School won the Glanville Cup — The GB National Schools Competition.

## Junior Highlights

**Jacob Fearnley** and **Connor Thomson** teamed up successfully to win grade 1 junior ITF doubles events at Nottingham and Roehampton. They also reached the quarter finals of the boys' doubles at Wimbledon. Both players are now studying and playing tennis in the US having both been awarded scholarships.

**Rosie Sterk** winner of the Scottish Junior Open u16, winner of the GB National Tie Break 10's event which resulted in a trip to Asia to compete in the WTA Futures stars event.

**Ben Hudson** was ranked no.1 u14 in 2019 and won three Tennis Europe titles at u14. He also won the u14 GB national doubles title and was selected for a GB national training camp.

**Matthew Rankin** was selected to be part of the GB National Tennis Academy Stirling. He won the u14 winter National Tour finals, was selected to play for GB in the European Youth Olympics and won the u16 National doubles title.

**Charlie Robertson** reached the semi-final of u12 Nationals and was selected for a GB national camp.



# Competitions

## GB Pro-Series Glasgow \$25k — Scottish Open Championships

Tennis Scotland, in partnership with the LTA and Glasgowlife, staged another very successful professional tournament at the Scotstoun Leisure Centre from 18th – 24th February. The first combined men's and women's tournament in Great Britain's on the 2019 World Tennis Tour, the event attracted players from across the world.

Eighteen-year-old Scot Connor Thomson was awarded a wild card into qualifying after a successful trip to the Australian Open Juniors in Melbourne but was outsmarted by the experienced and hard-hitting American Alexander Ritschard in the opening round. Local interest then centred on teenager Aidan McHugh who put up a brave battle against the eventual finalist Jeremy Jahn in Round 1 of the main draw.

In the women's event, Scotland's Maia Lumsden, a finalist in 2018, won through three rounds to advance to Saturday's semi-final, eventually losing to the eventual winner Jessika Ponchet from France.

The men's title also went to France with second seed Antoine Escoffier beating Jahn 6-2 7-6(6) in front of a stand which contained club volunteers from across Scotland invited by Tennis Scotland to enjoy finals' day.



Antoine Escoffier



Nick Rosenzweig



Beth Laybourne

## The TS Open Tour — Scottish National Championships 2019

The TS Open Tour Progressive Tournament concluded with the TS 1000 Event (Scottish National Championships) on the 8th December. The overall tournament saw over 450 players enter across 31 different draws, players compete at their level and progress to the next draw if they win their event. The TS 1000 men and women singles consisted of 16 player draws and some high quality tennis. The men's event was won by Nick Rosenzweig who beat both Alan MacDonald and Colin Fleming on route to the final. Nick continued his good form to beat number one seed Scott Duncan 7-5 6-3.

Beth Laybourne — second seed in the women's draw came through a couple of tiebreak sets in her earlier rounds to beat Klara Pribylova again winning the first set on a tiebreak to take the match 7-6 6-2.

Both Nick and Scott were back in action to compete against each other again to decide the men's doubles finals with Nick and Johannus Monday coming through a tight match to beat Scott and Joe Gill 6-2 7-5.



Scott Duncan

## Tennis Scotland Masters 2019

The Tennis Scotland Open Tour Masters took place on the 21st and 22nd December. The Masters Event teams up with local Grade 3 Open competitions (TS 1000 Series Events) throughout the year to create a calendar of tournaments linked to the new TS Open Tour Leader Board. The top 16 male and female players on the Leader Board at the end of the year get invited to compete in this prestige Masters event.

Top seed Maia Lumsden gave an impressive performance in her semi-final to beat Zoe Moffat while Lucia Rizza came through a close match beating Halle Pringle to go one better than last year and make it to the final. Maia proved too strong for Lucia, beating the teenager 6-1 6-2 in a competitive final.

The men's event, made up of a very strong field of players had Scott Duncan the number one seed make his way to the final with a straight sets win against Stirling team mate Scott Macaulay in the semi-final, while Euan Moore had a tough encounter with the recent Scottish National Champion Nicolas Rosenzweig in his semi-final, managing to come through a close second set to make his way into the final. Scott carried his semi-final form into the final and gave an impressive performance to beat Ewan 6-3 6-3.



Maia Lumsden

## Scottish Inter Club Challenge Cup

The Craiglockhart Sports Centre in Edinburgh hosted the 2019 Scottish Cup finals which proved a fantastic showcase for club tennis in Scotland and a great finale to this year's competition.

The women's final was a repeat of the 2018 final with holders Blackhall against Newlands. Tied at 4-4, the title would be decided by the outcome of the match between each team's third pairs. In front of an enthralled crowd, Newlands' Emma Gibson and 14 year old junior Heather Barlow fought off the challenge of Melanie Lau and Shannon Tuckett 7-6 6-7 [10-7] for a 5-4 victory.

In the men's final, 2018 runners-up Newlands were challenged by Whitecraigs a club which had never won the men's title. Newlands led 2-1 after the first round and then 4-2 after two rounds. The title, last won by Newlands in 2005, was won in the third round when captain Scott MacAulay, partnered by Reuben Henry, beat the Whitecraigs third couple of Colin Taylor and Ruairidh Fraser in straight sets to earn an unassailable lead.



Lucia Rizza

## Scottish Open Indoor Championships

The third event in Tennis Scotland's 2019 Indoor Championship, the Open Indoor championships were played at the Gannochy Centre in Stirling. The men's and women's singles competitions, both Tennis Scotland Open Tour 1000 events, were won by 16 year old Lucia Rizza [Colinton] and Broughty Ferry's Nick Rosenzweig — each winning the victor's prize of £500. The Scottish Open Indoor Championships makes up one of the TS Open Tour Progressive Draw events which attracts over 400 players competing locally up to the main draw TS 1000 Event.

Rizza later combined with Bridge of Allan's Rosie Sterk to win the women's doubles championship with a 62 75 win over favourites Mhairi Beattie and Sofia Antipatis [Braid].

Johannus Monday and partner Matthew Hollingworth beat Rosenzweig and junior Ruari McLennan, 75 62 in an entertaining final match. Doubles events were sponsored by Stringsports of Glasgow.

## Growth in Regular Competing Players from 2018 to 2019

Regular Competing Players	2018	Target	2019 Actual
	5392	5556	5517
Road 2 Wimbledon	2018	Target	2019 Actual
	52	73	75
Number of Grade 5 & 6 Events	2018	Target	2019 Actual
	138	140	198
TS Open Tour 300 Club Events	2018	Target	2019 Actual
	4	10	25
Team Challenge	2018	Target	2019 Actual
Festival Packs	50	50	98
Players	800	1000	749
Team Challenge Match Week	2018	Target	2019 Actual
Match Week Packs	N/A	50	99
Players		500	712

RCP 6+ matches increased by 10%      RCP 1+ matches increased by 13%

Regular Competing Players	2018	Target	2019 Actual
6+ Matches	5373	5556	5914
1+ Matches	7784	N/A	8876

# Competitions

## Juniors

### 2019 Scottish Junior Indoor Championships

128 of the most promising young players in Scotland contested the 2019 Scottish Junior Indoor championships which were played over four days at the Scotstoun Leisure Centre, Glasgow from 3rd to 6th January.

The event is the first of 4 indoor championship tournaments staged by Tennis Scotland in the first three months of the year.

13 year old Ben Hudson [David Lloyd Dundee] was top performer at the championships winning both the 16 & Under and 18 & Under boy's titles.



Ben Hudson

### Scottish Secondary Schools Tennis Team Champions 2019



Winning teams Merchiston and Wallace

Congratulations to Merchiston Castle School and Wallace High School for winning the Scottish Secondary Schools Team Tennis Championships. Merchiston Castle retained the Boys trophy while Wallace High School won the Girls trophy for the first time. The finals had been moved this year and took place at Craiglockhart Tennis Centre to take advantage of the new artificial clay surface.

Wallace High School for Boys put up a tough fight in the first round of matches, winning a close doubles match on a championship tie break to keep the tie alive at 2-1 to Merchiston but going into the second round Merchiston proved to strong and won the 2 rubbers needed to secure the win.

It was a similar story with the girls match, Wallace High School went 2-1 up after the first round, winning the number 1 singles match on a championship tie break. Wallace High School then quickly secured their next two singles matches to win the tie 4-1 overall.

### 2019 Scottish Junior Indoor Championships



Lucia Rizza and Rosie Sterk

Lucia Rizza and Rosie Sterk were the top performers at the Scottish Junior Indoor doubles championships played in Glasgow at the weekend.

Rizza from Edinburgh and Bridge of Allan's Sterk won both 16 & Under and 18 & Under girls' titles without loss of a set throughout the two days of an event which attracted 128 of the best young players from Scotland and south of the border.

The boys 18 & Under title went to James Mackinlay [Stirling University] in the last event of his successful junior career and to Patrick Young [Stonehaven] who celebrated his 18th birthday on Day 2 of the championships.

The event, played at the Scotstoun Leisure Centre, was the final event in Tennis Scotland's winter calendar before the summer season starts on 1st April.

### Scottish Junior Open Championships 2019

The 2019 Scottish Junior Championships a Grade 2 Summer National Tour event attracted over 300 of the most talented young players from throughout Great Britain. Scotland's Rosie Sterk won the 16 & Under girls singles championships in a long 3 set match, winner the 3rd set on a tiebreak. There was also success in the doubles events with Ben Hudson winning the 14 & Under Doubles with his partner Louis Bowden from Hampshire and IOW and Heather Barlow and Eilidh Davidson won the 14 & Under Doubles in a close final, eventually winning the final set championship tiebreak 10-5.

The Tournament was played across 4 different venues with the 10 & Under event taking place across Western and Hillhead Tennis Club, other events took place at Craiglockhart Tennis Centre and Thistle Tennis Club. Tennis Scotland thanks all clubs and their members for successfully hosting events.



The Winning North Team

### Scottish Inter-District Junior Team Championships 2019



Tayside

Tayside finished as overall champions when the 45th Inter-District junior team championships ended at Kilgraston School on Saturday. Playing on home soil, Tayside reached the final of all three age group events eventually winning both the 12 & Under and 15 & Under competitions and narrowly losing out to North East in the 18 & Under final.

The Tayside captain, Steve Birrell was "delighted with his team's performance and with Tayside winning the championship for the first time since 2010".

A crowd of nearly 300 people watched the final day's play at the Bridge of Earn venue which enjoyed four days of sunshine and near perfect conditions for the 250 matches played. 96 players representing 8 of Scotland's District Associations competed in what has become one of the most popular events in Tennis Scotland's calendar.

West of Scotland finished as overall runners-up with Central District in third position.

### Scottish Junior Inter-County Championships

North of Scotland retained the 'Tea Cup' with a 4-2 final win over West of Scotland at the Prestwick Tennis Centre.

In the morning's semi-finals, North beat East of Scotland without the loss of a rubber with West overcoming South by 5 rubbers to 1.

After two rounds of singles in the afternoon's final, the score was tied at 2-2. North won both the deciding mixed doubles and boy's doubles to win 4-2 and the championship for the 18th time. East finished in 3rd place beating South in a tie-break shoot-out after rubbers were shared 3-3.

The Tennis Scotland President, Rick Gardner, presented the Tea Cup to the winning team of Patrick Young, Jamie Connel, Ben Hudson, Kirsty Robertson, Varada Kamate and Kim Johnstone.

The trophy, presented by the Tea Council of Scotland in 1966, has been won by North of Scotland 18 times.

### Four Nations Juniors

Team Scotland produced some excellent performances throughout the event and remained competitive throughout.

The team spirit was tremendous with all players contributing to an excellent weekend of tennis. Team Scotland finished 3rd behind England and Wales.

Jack Deveney was the top performer, winning all 6 of his matches.



# Competitions

## Seniors

### ITF Seniors Glasgow — the Scottish Senior Players' Championships

Over 200 players from 14 different nations competed in 19 age group events when the 2019 Scottish Senior Players' championships were held in Glasgow. The tournament, an ITF Grade 3 event, was played at Scotstoun Leisure Centre with early rounds also played at the David Lloyd club in Renfrew. Scottish players won 6 of the 12 singles titles, which included Jordan Gray winning the Men's 35 and over singles and doubles titles.



Jordan Gray



Jacob Fearnley and Connor Thomson



Murray Trophy Glasgow – ATP Challenger

### Murray Trophy Glasgow — ATP Challenger

The Murray Trophy – Glasgow, is a men's indoor tournament of ATP Challenger Tour level. The tournament provides high-level competition in the Autumn season and attract international stars to compete for the title. This was the second year Tennis Scotland delivered this event in partnership with the LTA and Glasgow Life. Jamie Murray took part in the doubles but was not able to lift the title with his name on it, eventually losing in the finals to Ruben Bemelmans and Daniel Masur. Emil Ruusuvuori lifted the singles title.

#### Fun Facts

<b>2</b> MATCH COURTS	<b>1728</b> BALLS SUPPLIED	<b>49</b> SINGLE MATCHES
<b>3</b> PRACTICE COURTS	<b>500</b> BANANAS EATEN BY PLAYERS THROUGHOUT THE WEEK	<b>15</b> DOUBLE MATCHES
<b>50–60</b> PLAYERS	<b>~ 3000</b> CROWD	
<b>62</b> VOLUNTEERS	<b>48</b> BALL KIDS	

### Senior Four Nations

The 2019 competition, a Group 'A' event for the 35, 45 and 50 & Over age groups, was hosted by Tennis Ireland and played over three days at the Castleknock Tennis Club in Dublin.

Scotland just missed out on retaining its overall Four nations' title by one point as the 2019 championships concluded in Dublin on Sunday. Scotland won both the Men's 45 & Over and 50 & Over age group titles and finished second in the other four events. England however, with four wins; a second and a third place amassed 21 points to Scotland's 20. The hosts Ireland finished in third position with 11 points with Wales winning 8 points.

With every member of the Scotland team winning at least one rubber over the three days of competition, special mention should be given to Allan Ralston of the Men's 45 team who won six rubbers out of six on his Scottish debut — a fantastic achievement!

### Overview

Competition has been identified as a key area to improve and increase in Scotland, Competition is key to retaining players in the sport as well as for performance players to give them much needed match play experience throughout their development. Over the past twelve month has seen a huge increase in events at a local level to encourage more people to take part in competition.

**198** Grade 5 and 6 Events have been delivered

**75** Clubs took part in the Road to Wimbledon Competition, an increase of 50% from 2018

**25** TS 300 Club Series Events were delivered, these event are target for new players into the sport

# Finance Report

For the year ended 31 December 2019

Turnover for the year was £2,435,873 compared to £1,968,923 in the prior year, an increase of £466,950. Income from the LTA increased by £394,316 due to funding received following the successful launch of the GB National Tennis Academy in Stirling. Sponsorship income increased by £33,490 which reflects the continued success in attracting new sponsors during the year. Our funding agreement with sportscotland continues until the end of March 2022.

Expenditure has increased by £361,841 from £2,029,142 in the prior year to £2,390,983. This reflects the increase in spend in performance following the investment made into the GB National Tennis Academy compensated by marginal expenditure savings in development.

The balance sheet at 31 December 2019 shows a stable position with reserves of £461,906. Cash at bank is £853,828 compared to £686,235 in prior year and this increase driven by an increase in deferred income at the year end. This increase in deferred income accounts for the increase in creditors. Creditors at 31 December 2019 are £535,119 compared with prior year of £375,264.

Overall the Tennis Scotland accounts for the year ended 31 December 2019 show a profit of £47,516 compared to a loss in the prior year of £58,377. This surplus has been added to the brought forward reserves of the company. The Board in considering the reserves of the company are satisfied there are sufficient reserves and secured future funding in place to allow Tennis Scotland to continue operating for the foreseeable future.

Copies of the profit and loss account and balance sheet as extracted from the audited accounts are included within this report. The full set of Tennis Scotland financial statements are available publicly from Companies House.

2019 TURNOVER: **£2,435,873**

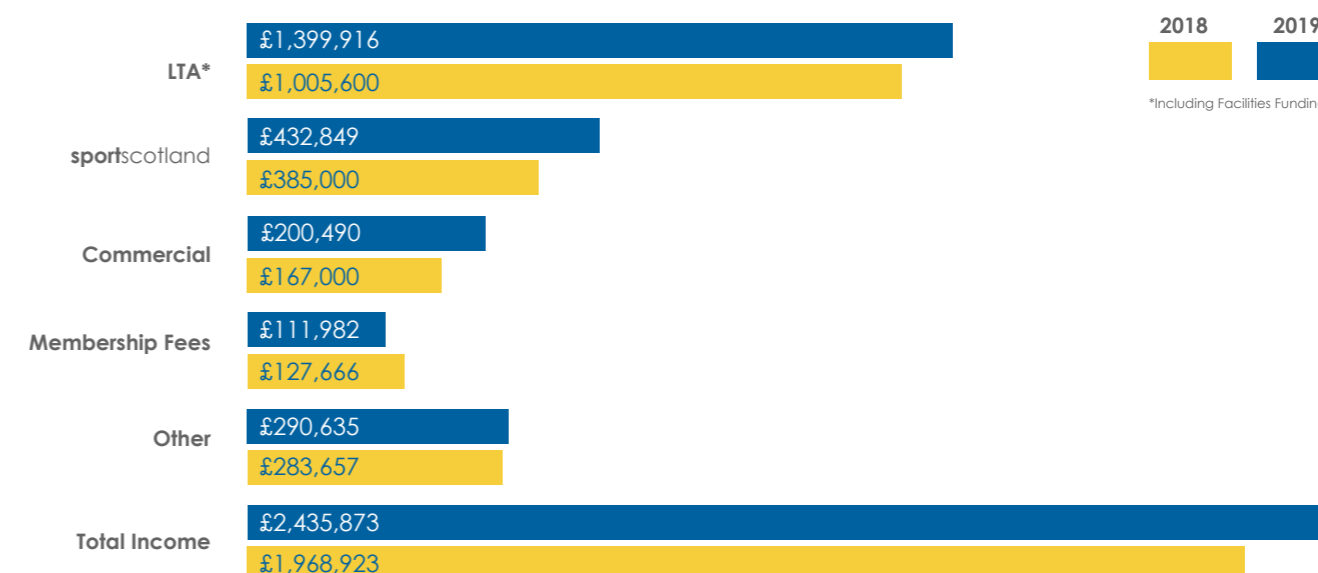
2018 TURNOVER: **£1,968,923**

INCREASE OF: **£466,950**

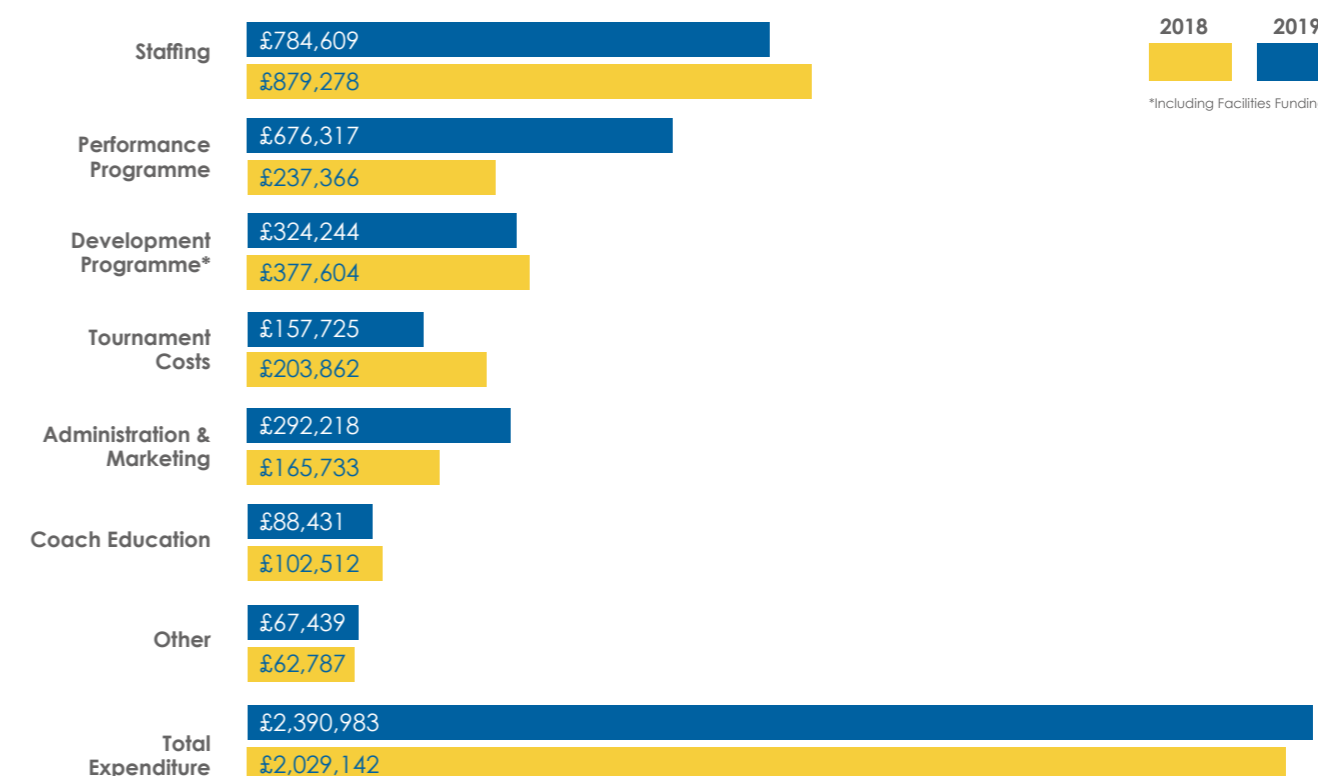
# Finance Analysis

For the year ended 31 December 2019

## Income Results



## Expenditure Results



# Profit and Loss Account

For the year ended 31 December 2019

	2019	2018
<b>Turnover</b>	£2,435,873	£1,968,923
Competition costs	(£249,452)	(£211,507)
Tennis costs	(£1,598,002)	(£1,405,595)
Administrative and marketing costs	(£543,529)	(£412,040)
<b>Operating profit/(loss)</b>	£44,890	(£60,219)
Other interest receivable and similar income	£2,266	£1,842
<b>Profit/(loss) before taxation</b>	£47,156	(£58,377)
Taxation	-	-
<b>Profit/(loss) for the financial year</b>	<b>£47,156</b>	<b>(£58,377)</b>

# Balance Sheet

For the year ended 31 December 2019

	2019	2019	2018	2018
<b>Fixed assets</b>				
Tangible assets	-	£21,349	-	£32,476
<b>Current assets</b>				
Stock	£5,854	-	£2,157	-
Debtors	£115,994	-	£69,146	-
Cash at bank and in hand	£853,828	-	£686,235	-
	£975,676		£757,538	
<b>Creditors: amounts falling due within one Year</b>	(£535,119)	-	(£375,264)	-
<b>Net current assets</b>	-	£440,557	-	£382,274
<b>Total assets less current liabilities</b>	-	£461,906	-	£414,750
<b>Capital and reserve</b>	-	£461,906	-	£414,750
<b>Profit and loss reserves</b>				

These financial statements have been prepared in accordance with the provisions applicable to companies subject to the small companies' regime.

The financial statements were approved by the board of directors and authorised for issue and are signed on its behalf by:

B Dodds (Chief Executive)  
Director



S Martin (Chair)  
Director



# Awards and National Competition Results

## 2019 Tennis Scotland Awards

Lifetime Achievement:	Yvonne Birnie
Volunteer:	Bryan Leslie
Coach:	Derek Brown
Club:	Prestwick Tennis and Fitness
Community:	Meadow Tennis Park Kirsty Stobie/Alex Harkins Richard Gardner
Official:	Fraser Gilmore
Education:	Prestwick Tennis and Fitness
Disability:	Disability Programme
Competition:	East Lothian Open
Team:	12U Boys North Country Cup Team
Junior Player:	Mathew Rankin
Senior Player:	Marjory Love
International Player:	Maia Lumsden

## National Competitions

### Tea Cup, 18U Inter-County Championships

1st:	North
2nd:	West
3rd:	East
4th:	South



### GB Pro-Series Glasgow (The Scottish Championships)

Men's singles:	Antoine Escoffier
Women's Singles:	Jessika Ponchet
Men's Doubles:	Evan Hoyt & Luke Johnson
Women's Doubles:	Anna Zaja & Lesley Kerkhove

### Scottish Indoor Open Championships

Men's Singles:	Nicolas Rosenzweig
Women's Singles:	Lucia Rizza
Men's Doubles:	Johannus Monday & Matthew Hollingworth
Women's Doubles:	Lucia Rizza & Rosie Sterk

### Inter-District Championships, Kilgraston School

12U:	Tayside
15U:	Tayside
18U:	North East
Overall:	Tayside

## The Scottish National Championships

Men's Singles:	Nick Rosenzweig
Women's Singles:	Beth Laybourne
Men's Doubles:	Johannus Monday & Nick Rosenzweig
Women's Doubles:	Lucia Rizza and Rosie Sterk

## Tennis Scotland Open Tour Masters

Men's Singles:	Scott Duncan
Women's Singles:	Maia Lumsden

## Four Nations Seniors' Championships

1st:	England
2nd:	Scotland
3rd:	Ireland
3rd:	Wales

## Four Nations Junior Championships

1st:	Wales
2nd:	England
3rd :	Scotland
4th :	Ireland



## Scottish Schools Championships

Boys:	Merchiston Castle School
Girls:	Wallace High School



## Scottish Cup

Men:	Newlands Tennis Club
Women:	Newlands Tennis Club

## Team Tennis (Open) Scotland

Men:	Strathgryffe Tennis Club
Women:	Blackhall Tennis Club

# 2020 LOOK AHEAD



**JOSÉ HIGUERAS SPEAKS TO ACADEMY PROSPECT MATTHEW RANKIN**



**MATT LITTLE, STRENGTH AND CONDITIONING COACH FOR ANDY MURRAY**

José Higueras, the highly-respected tennis coach and former player, delivered a coaching masterclass to the next generation of British tennis stars when he visited Scotland in February. José, former coach to tennis superstar Roger Federer, spent a week working the best young players at the GB National Tennis Academy based at the University of Stirling before sharing his coaching philosophy at the annual Tennis Scotland Coaches' Conference.

Around 100 people gathered for our two day Coaches' Conference at Gleneagles Arena featuring speakers such as José Higueras, Leo Azevedo (GB National Tennis Head Coach) and Matt Little (Strength and Conditioning Coach to Andy Murray). The informative weekend included interactive sessions featuring player for the GB National Tennis Academy.



**SCOTT LLOYD AND BLANE DODDS ANNOUNCE NEW FUNDING FOR TENNIS SCOTLAND**



**JUAN CARLOS FERRERO AND LEO AZEVEDO**

Earlier this year, a new £12million funding agreement for Tennis Scotland with the LTA was announced to help grow the sport and open it up to more people, a legacy that would be befitting of the success of Scotland's three Grand Slam champions in Andy Murray, Jamie Murray and Gordon Reid. Our chief executive Blane Dodds and LTA chief executive Scott Lloyd spoke to gathered media at the University of Stirling about the new agreement.

Last year, the GB National Tennis Academy visited former world no.1 Juan Carlos Ferrero's academy in Spain. We look forward to welcoming Juan Carlos back to Scotland later this year.

With thanks to our Partners and Sponsors

