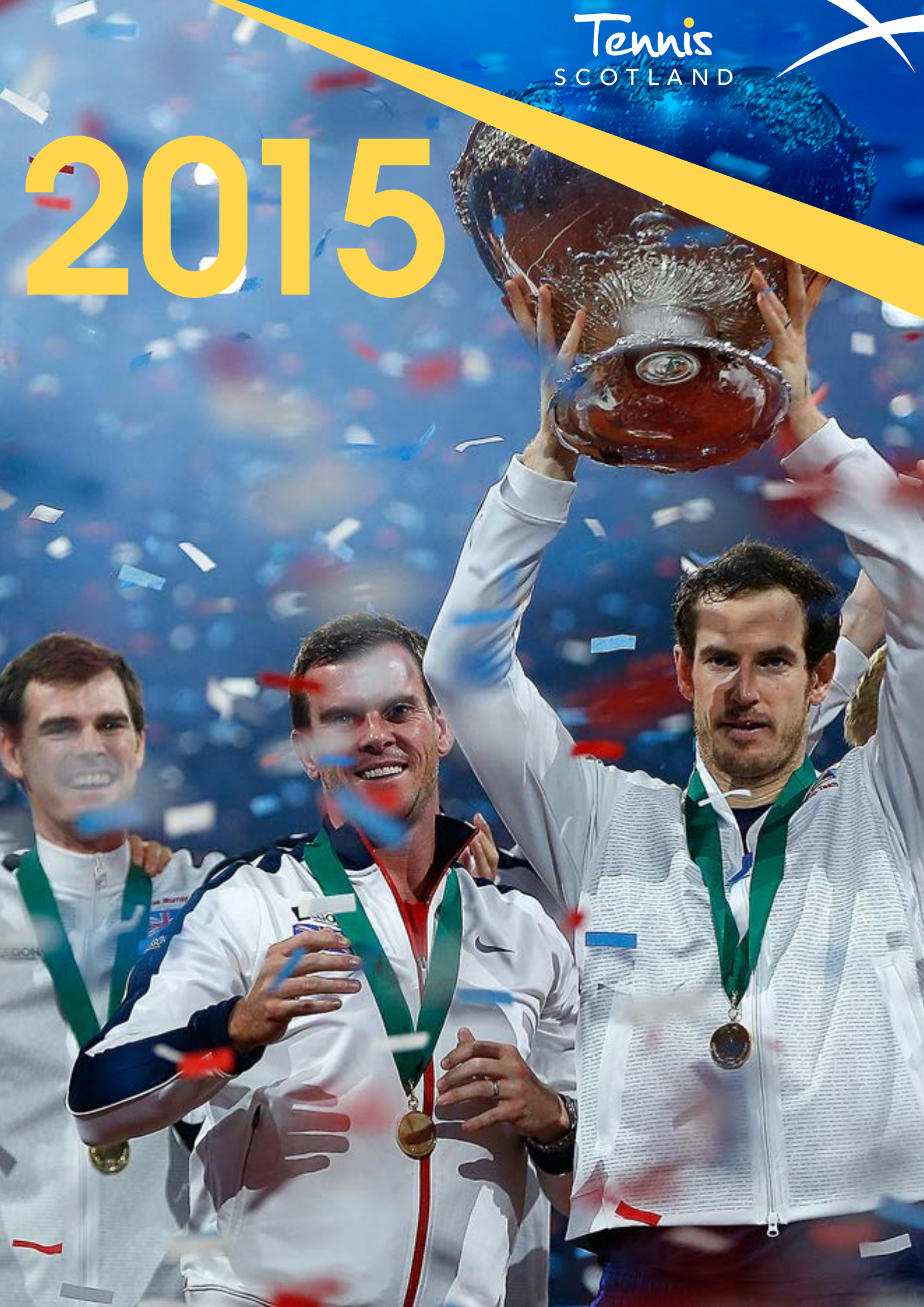


Tennis
SCOTLAND

2015



Honorary President
Dennis D Carmichael OBE

BOARD OF DIRECTORS

Chair
Gordon Baker

President
John Milne (June 2015- September 2015)
See our tribute to John on page 3.
David Mazzucco (from September 2015)

Vice-President
David Mazzucco (from June 2015- September 2015)

Director of Corporate Governance
Douglas Fairley

Director of Marketing & Communications
Dave Macdermid

Tennis Operations Director
John Frame

Director of Participation
Mark Munro

Non- Executive Director
Blane Dodds

Non- Executive Director
Pete Nicolson

Chief Executive Officer
David Marshall

Company Secretary (in attendance)
Gordon Robertson

sportscotland representative (in attendance)
Sarah Birrell

The financial statements and measures of success detailed in this report are as at the 30th September 2015. All other information is correct at the time of printing.

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CONTENTS

3	TRIBUTE TO JOHN MILNE
4	CHAIRMAN'S WELCOME
5	CEO INTRODUCTION
6	THE YEAR IN NUMBERS
8	NATIONAL PARTNERSHIPS
10	COMMUNITY
12	WORKFORCE
14	DISABILITY
16	DAVIS CUP
18	DAVIS CUP
20	COMPETITIONS
22	PERFORMANCE
24	COMMONWEALTH YOUTH GAMES
26	FINANCE
28	FINANCE
30	AWARDS AND NATIONAL COMPETITIONS

TRIBUTE TO JOHN MILNE



In September, the tennis family in Scotland was totally shocked by the sudden death of our President John Milne, at the age of 71.

A former Chairman of Highlands District and member of the Tennis Scotland Council, John had been confirmed as President in May of this year. Tennis Scotland Chairman Gordon Baker summed up the feelings of everyone at the time.

"This came as a complete shock to everyone at Tennis Scotland. Since taking over earlier in the year, John had taken to his new role with his typical unbridled enthusiasm and vigour, being a fantastic ambassador for the sport and keeping everyone up to date with what he was doing through his regular blogs. His wealth of experience was a huge asset to the Board and he is sorely missed."

A scientist, John, who lived in Aberlour, held a variety of key roles throughout his career, including Deputy Director of Macaulay Land Use Research Institute and Chairman of the Deer Commission for Scotland. Since 2011, he had been the Editor-in-Chief of the Rangeland Journal.

Vice President David Mazzucco replaced John as President while a new Vice President will be appointed in due course.

CHAIRMAN'S WELCOME



This year has been a year of change at Tennis Scotland as we have re-shaped the organisation to meet the strategic objectives of growing the game and investing in people and facilities. The organisation has a strong platform now on which to move forward; increased capabilities and skills, and a four-year investment strategy, with a passionate workforce and a Board committed to translating success on the world stage into increased participation and a more sustainable future.

Of course, we face competition from other sports and, dare I say, other activities which people find more engaging than tennis. So, it is our collective responsibility to ensure that we promote the sport of tennis as widely as we can and encourage as many people as we can to try it out. Those of us who have been fortunate enough to find the enjoyment and health benefits that it brings should be spreading that message to others. For me, it is a great shame that the sport often finds itself in the headlines for the wrong reasons, and often having to deal with reported inaccuracies and aggressive criticism. If our collective ambition is to see a sport that is enjoyed by many, it is more important that we find a way to work together to try to make that happen.

Fortunately, in Scotland, our time may be here and now. We have the tremendous legacy opportunity created by the Murray family with which to inspire the young to try out tennis. We need a capable, passionate and enthusiastic workforce to help attract those youngsters to stay in the game, and to see the benefits that it can

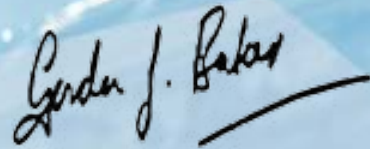
bring. Those benefits are not just money and fame, and are not the sole domain of the world's top ten players. Learning how to look after yourself physically and from a dietary perspective can bring lifelong benefits and, when you add that to the camaraderie of playing socially or competitively on a regular basis, it's no wonder that I hear people close to me talk about how much they love the game.

My seven years in the Chair have been a fantastic experience, and I am honoured to have served the organisation and membership during this time. I've witnessed the highs and the lows, some of them deeply personal, but there are a couple that stand out for me. Those are the sad loss of Elena Baltacha and, much more recently, John Milne. Both demonstrated a passion and love of tennis but exhibited that in different ways. The sport in Scotland is far worse off now through their passing. But we should learn lessons from what they demonstrated to us and we should all be prepared to make our own contributions, large or small, to the future of the sport.

I look forward to seeing Tennis Scotland blossom as an organisation in the years ahead as it makes an ever-increasing contribution to the growth of the game in Scotland. I'd like to thank all of my Board colleagues for their support over the last seven years and wish the new Chair, Blane Dodds, every success in this important role. We are lucky to have a CEO and staff team who are professional in all that they do and I have no doubt that they will go from strength to strength. Finally, I'd

like to thank and congratulate my Board colleague, Dave Macdermid, who, like me, stands down this year. He has revolutionised the Tennis Scotland brand, image and profile in his time on the Board, as this Annual Report aptly demonstrates.

Sincere best wishes to you all,



Gordon Baker
Chairman

CEO INTRODUCTION



Once again we have enjoyed a very busy period at Tennis Scotland with a substantial amount happening, both on and off the court, as detailed throughout this Annual Report.

I would like to add my personal thanks to both Gordon Baker and Dave Macdermid, who both stand down from the Board after seven years. Their contribution and support over the period has been really appreciated.

I would also like to acknowledge the patience and understanding demonstrated by our staff during what has been a period of significant change within our organisation including the appointment of a new development team, who will start with us next month.

On the playing front, it has been another year of progress with several firsts! Gordon Reid becoming world number one in wheelchair doubles, Andy Murray finishing the year ranked second in singles and Jamie Murray a career high of seven in doubles, with Jamie and John Peers ranked number four as a team. The Commonwealth Youth Games saw Ewen Lumsden win two silvers, in the boys' singles and with Louie McLelland in the mixed. Ewen and Louie went one better in the boys' and girls' doubles respectively, with foreign partners.

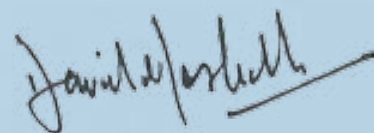
Wimbledon this year featured no

fewer than nine Scots, including four juniors, which was a fantastic number and we'll be looking to match that achievement at the Championships in 2016.

The winning of the Davis Cup was arguably the pinnacle of the year's achievements with Glasgow's Emirates Arena providing the venue for victories over the USA and Australia that will live long in the memory and provided great catalysts to encouraging many new players of all ages to take up our sport for the first time ever.

As can be read elsewhere, progress has been made with our partners, with significant facilities funding achieved and more projects in the pipeline, involving several local authorities throughout the country. On behalf of Tennis Scotland, a sincere thanks to the Lawn Tennis Association, Tennis Foundation, **sportscotland** and all of our sponsors, their contribution is greatly valued.

Finally, to our tennis family everywhere, the compliments of the season and here's to a successful 2016!



David Marshall
Chief Executive Officer

THE YEAR IN NUMBERS



52,864
membership
at Places to
Play up by 3%



4,201 regularly
competing
Juniors

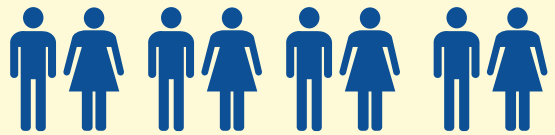


up 5% from 2014



**Commonwealth
Youth Games
medals**

3,880



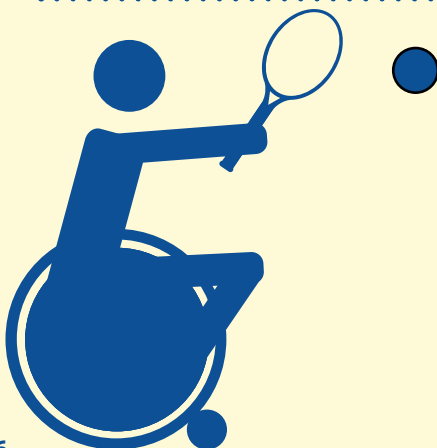
regularly competing adults

**£5.4
million**

invested in tennis
facilities over 3 years

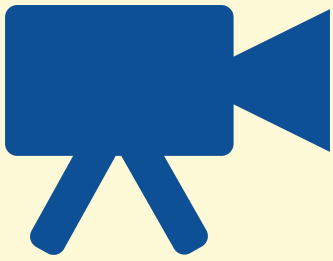
3,460

attendees at the
Highland Spring Mini Tennis Month
and the Davis Cup Mini Tennis Festivals

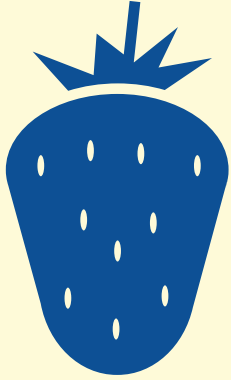


372 disabled players
participating weekly

an increase of **35%** from 2014



2,512 views
of the Scottish Cup
Finals live stream



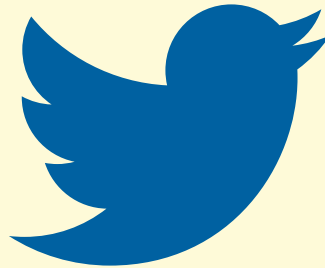
9 Scots
competing at
Wimbledon



**Grand
Slam
Titles**
for
Gordon Reid

4,638

followers on Twitter
an increase of 31% from 2014



433

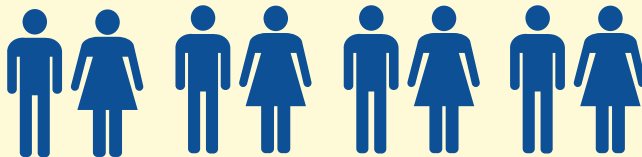
Aegon Team
Tennis teams



teachers
attending
courses and
receiving school
packs

260

UKCC Qualifications achieved
Up 11% from 2014



816 attendees at **60**
coach CPD workshops



NATIONAL PARTNERSHIPS

Tennis Scotland enjoys strong working relationships with a number of organisations across the country from **sportscotland** and the LTA to Scottish Disability Sport and the Scottish Association for Mental Health¹.

These relationships are vital to the success of tennis in Scotland, none more so than the support received from the Tennis Foundation.

The Tennis Foundation provides opportunities to encourage people to both play and enjoy tennis in the areas of education and disability, as well as being a vital partner in the success of tennis in Glasgow's park venues through their community pilot programme.

Within the education sector the Tennis Foundation provides vital support to allow Tennis Scotland to deliver programmes for schools and colleges locally. They also provide

direct support to a number of Scottish Universities through development awards, as well as funding support towards the University Tennis Coordinator positions at The University of Edinburgh² and The University of Stirling.

Tennis Scotland has been working closely with the Scottish Student Sport (SSS) Tennis group³. It has been great to see students participate in a variety of tournaments throughout the year. With the help of staff from SSS, Tennis Foundation and Tennis Scotland, a captains training day was held at the start of the University term. This allowed University and College club captains to hear about Tennis Foundation and Tennis Scotland initiatives, as well as receive tips on club administration and social media.



BUILDING TOGETHER

Facility developments are a vital part of developing our sport and Tennis Scotland is delighted that the LTA and **sportscotland** continues to support facility development across Scotland.

With the support and backing of the LTA, 2015 saw the launch of the Tennis Scotland Facility Funding Guide. This outlines the funding available to venues within Scotland and for the first time includes a new Community Fund administered by Tennis Scotland.

sportscotland is also a major partner when it comes to facility developments and since October 2012 have awarded over £2.2million to tennis projects and continue to provide guidance and support to tennis venues across the country.

Tennis Scotland has recently convened a new Facilities Project Group including LTA and **sportscotland** staff to further develop the collaborative working that is already taking place between the partners.



Tennis For Free

@TennisForFree

#bellfieldpark

smashes the TFF record with 197 attendees. Unbelievable atmosphere with @judmoo & @miketenniscoach



TENNIS FOR FREE

Tennis Scotland works closely with the Tennis For Free charity to assist with the development of park tennis through the provision of free coach led sessions. Tennis Scotland and Tennis For Free combined with local authorities to deliver 8 Tennis For Free sites throughout Scotland during 2015.

2015 saw Judy Murray attend the launch of 2 Tennis For Free programmes. The launch at Bellfield Park in Inverness⁴ saw almost 200 adults, juniors and families attend the session and numbers have remained strong throughout the summer. At Dawson Park⁵ in Dundee the Tennis For Free launch was combined with the official opening of the refurbished courts and a Tennis On The Road roadshow. Over 50 coaches attended a training session with Judy and her team before over 100 locals turned up for the Tennis For Free session. Cabinet Secretary for Health, Wellbeing and Sport, Shona Robison was on hand to help open the courts.

This relationship has resulted in over 2000 people accessing free coach led tennis sessions at the Tennis For Free sites. The sessions provide opportunities for families, juniors and adults to get involved in further programmes at the venue.



COMMUNITY

Clubs, education and community are the 3 focus areas of the new British Tennis Strategy and Tennis Scotland is lucky to have built strong working partnerships with local authorities throughout the country. From Aberdeen to the Borders and Dumfries & Galloway to the Highlands, Tennis Scotland enjoys productive relationships and over the next year hope to develop these further to enhance the programmes on offer in community venues.

The Community Tennis programme in East Lothian has been a real success. Through the work of jointly funded Tennis Development Officer, Stuart Brown and the support from the clubs in the area, tennis has become a major focus for the authority. This has resulted in a funding package being developed to upgrade 13 courts across 4 different venues in 2015 (Musselburgh¹, Tranent, Longniddry² and Haddington).

Similarly North Lanarkshire Leisure are increasing their tennis offer and run a comprehensive schools programme through Tennis Development Officer, Grant Shearer³. The addition of courts at Broadwood Stadium outlines the commitment of the trust to the sport.

Tennis Scotland is also working closely with Tennis Tayside to develop a programme with Dundee City Council and Leisure & Culture Dundee to activate the park sites within the city.



Longniddry Tennis
@Longniddry

Grt opening -70+ people playing & lots spectators thx @ViridorCredits @sportscotland @tennisscotland @elothiantennis



GLASGOW TENNIS

Glasgow Tennis has gone from strength to strength over the last year and the future continues to look bright for the sport in the city. With two Davis Cup ties hosted in the city and the continued programme of facility development and improvement, tennis is seen by both Glasgow Life and Glasgow City Council as a key sport for the future.

With 25 free to use public tennis courts, participation is taking off and the recent announcement by Glasgow Life, Glasgow City Council and Tennis Scotland outlining their commitment to developing new courts in the east end of the city shows the continued drive to grow the sport⁴.

Usage over the existing park's courts has increased from 34,300 in 2013/14 to 45,300 over the 6 month period from April 2015 to September 2015 representing a 294% increase in participation.



Glasgow tennis
@glasgowtennis



Everyone for tennis! Some smashing news about plans for MORE tennis courts in Glasgow... eveningtimes.co.uk/news/13900568. @judmoo @tennisscotland



FALKIRK COMMUNITY TRUST

Falkirk Community Trust has embraced tennis development over the last few years. 2014 saw the redevelopment of the park courts at Zetland Park⁵ in Grangemouth and the creation of Falkirk Community Tennis which now boasts over 1,000 British Tennis Members.

While the trust is about to embark on the upgrading of the courts at Dollar Park, the real success has been the reach of the community tennis programme which now includes 8 mini tennis programmes within trust facilities.

It's schools programme has engaged 42 of the 50 schools in the Falkirk area, but crucially works closely with the tennis clubs in the area to ensure the programme is complementary to the work already done.

The primary schools programme is also starting to impact at secondary school level with Denny High School forming a community club and other state schools entering teams in the Scottish Secondary Schools Tennis Team Championships.



WORKFORCE

Building a workforce at all levels of the game is vital to the growth and success of tennis and an area that Tennis Scotland is keen to constantly improve.

2015 has seen a number of initiatives delivered to support and train a workforce throughout the country. Judy Murray's Tennis On The Road campaign has continued to travel throughout the country providing training to parents, coaches, teachers and young leaders with roadshows held in a number of areas¹.

The Tennis Scotland Coach Education programme has seen United Kingdom Coaching Certificate courses held at level 1, 2, 3 and 4 as well as the annual coaching conference and forums and a number of Tennis Leaders' courses being run by clubs and coaches.

13 candidates attended the annual referee course held at Craiglockhart

Tennis Centre and the Officials Workshop was once again delivered with the support of our colleagues at the LTA. A number of Competition Organiser courses have also been delivered with courses held for volunteers in Moray and young players at the annual Kilgraston tournament.

The Tennis Scotland Development Forums² again took place at the Stirling Management Centre with updates provided by the Tennis Scotland team. This year saw guest speakers invited to give presentations to the club volunteers covering, 'Developing a Community Club', 'Social Media for Clubs' and 'Governance and Legal Structures'. The 2015 autumn forums have been delivered regionally with 6 forums taking place across the country from Dumfries to Forres and Galashiels and it is hoped that this more local approach will make it easier for volunteers to attend.



LEADERS AND COACHES

The Tennis Leaders course is a course that can be delivered locally by a licensed coach and can be used not only as a tool to retain junior players within the sport but also to develop the next generation of coaches.

This year there have been a number of programmes run to develop Tennis Leaders with Westerton Tennis Club running a comprehensive leaders programme at the club and linking it to the Duke of Edinburgh Award to ensure young people are getting as much from the programme as possible.

St. Andrews Tennis Club also uses the course to develop young coaches and volunteers within the club and have leaders performing a number of different tasks as well as assisting the club coach. 2015 also saw Tennis Scotland and Glasgow Life work together to integrate tennis into the Glasgow Coach Core programme which sees young people taken on for a year's training in sport development.

The Coach Core students completed their Tennis Leaders course and assisted throughout the Glasgow tennis programme including assisting with festivals and events during the Davis Cup³. A number of the students have now progressed to complete their level 1 course. Resources for the Tennis Leaders programme can be accessed free of charge through Tennis Scotland.

COACH CPD

Coach education and development is integral to the success of tennis at all levels and this year has again seen a comprehensive programme delivered across Scotland. Tennis Scotland held 16 level 1 courses and 7 level 2 courses with a total of 254 candidates taking part.

This year has also seen a level 3 course held with 14 candidates and 18 candidates have embarked on the level 4 Senior Club Coach course which is currently being held at Stirling University. Outwith the formal qualifications, Tennis Scotland once again hosted a successful two day Coaches Conference⁴ with over 90 coaches in attendance. 2015 also saw 3 regional coach forums held in Edinburgh, Glasgow and Aberdeen with support from the LTA Coaching Team.

Tennis Scotland also provides a series of Safeguarding and First Aid courses for coaches and volunteers and 2015 saw 27 safeguarding workshops completed with 355 attendees and 114 candidates attending 12 first aid workshops.



DISABILITY

The number of people with a disability playing tennis at a Place to Play in the Disability Tennis Network has seen a 35% increase over the past twelve months from 275 to 372 players. There are currently 6 Disability Tennis Networks throughout the country with 22 venues linked to those networks.

A dozen disability events were organised by Tennis Scotland in 2015 with 45 Additional Support Needs (ASN) schools receiving tennis coaching equipment and teacher training.

Among the events organised was a learning disability camp¹ that took place in April in Glasgow with 20 players attending and in August, a wheelchair tennis camp in Edinburgh was aimed at beginners.

16 players with a learning disability competed in the Tennis Foundation Scottish regional event in September

held in Glasgow. Learning disability and wheelchair match play sessions were also set up during the year.

Nine local authorities benefited from the Food Standards Agency (FSA) Scotland HHEAPS (Hygiene, Healthy Eating and Activity in Primary Schools) programme for ASN schools and Units during the year including Aberdeen, Dundee, Stirling, Clackmannanshire, North Lanarkshire, Inverclyde, West Lothian, East Lothian and Glasgow.

All the schools involved in the FSA programme have also been supplied with the Tennis Foundations Aegon special schools equipment bag while inclusive teacher training courses have been held for every local authority that received the schools package.



REPRESENTATION

Throughout the year our players have represented their country around the globe, including both Ruari Logan² and Leo MacLeod at the Sainsbury's School Games in Manchester (Wheelchair Tennis). Kevin Simpson captained the successful team in which Ruari won silver.

At the Inas Global Games (Learning Disability) in Ecuador, Dominic Ianotti was part of the gold medal winning team and was 4th in the men's singles on his international debut, in the team captained by Karen Ross.

Ruari Logan also played in the Junior World Team Cup and Gordon Reid played in the World Team Cup (Wheelchair Tennis). Scotland was well represented off the court at the World Team Cup by team captains Karen (Men's) and Kevin (Women's).

In the Special Olympics in Los Angeles (Learning disability), Lucy Porteus³, won bronze in women's singles level 4 and gold in mixed doubles level 4 while Lesley Whitehead⁴ was captain. Gordon Reid's successful year in the Grand Slams meant that he finished it as no 1 doubles player in the world!





Tennis Foundation
@TennisFoundation



Congrats to all Edinburgh #WheelchairTennis Open winners as @kevsimpson1873 keeps his title

MY 2015.....KEVIN SIMPSON..... COACH, PLAYER, CAPTAIN

The past twelve months have been particularly hectic for top wheelchair player Kevin Simpson. "On the playing front, I retained my Edinburgh singles title⁵ for the third year in a row, which was very satisfying."

"I also captained the Great Britain ladies⁶ team at the World Team Cup and we won Bronze. I was a bit disappointed that it wasn't silver or gold as Holland were there for the taking and we were very close. I love being a part of a team and as my playing career comes to an end, helping other players is becoming my priority. The girls were very professional but there were times when we needed to relax and have some banter so it was great fun."

"I coach promising youngsters Ruairi Logan and Leo MacLeod and it was a proud moment going with them to the UK School Games in Manchester, where wheelchair tennis was featured for the first time. It was a fantastic experience and Ruairi, in particular, had a great event, winning the gold in doubles and the silver in singles."



DAVIS CUP



The history making achievements of Great Britain defeating Belgium in Ghent last month to win the Davis Cup for the first time since 1936 have been well documented in a plethora of media channels. Of course in addition to Scotland providing key personnel for the victory, Glasgow was instrumental in playing its part in the wins over the United States and Australia.

"The atmosphere has been unbelievable. I was here for the last tie in March but this weekend it has been louder than that, just incredible. I think that every single person that has been here today has just loved watching the tennis and have loved the atmosphere." **Gordon Reid, World No.1 Wheelchair Doubles**

The USA tie at the Emirates Arena back in March witnessed a substantial amount of associated activity organised to encourage local youngsters to take up our sport.

When the team returned to the same venue for the semi-final against Australia, there remained a significant appetite for the sport in an area where tennis has previously been very much a minority pastime.



 **ScottishSportAssoc.** 
@scotssportassoc

Great to see @jamiehepburn , @kdugdalem sp , @AlisonJohnstone and @RuthDavidsonMSP cheering on @andy_murray @DavisCup @tenniscotland - please help us keep up the @StirUni cheering!

 **Beaconsfield Tennis** 
@btctenniscentre

The Murrays of the future training with @TennisScotland





DAVIS CUP



Since the March tie, the Mini Tennis programme in the Emirates Arena itself has almost ninety youngsters attending on a regular basis with a similar programme in operation at Easterhouse. Numbers have also increased at Scotstoun CITC as well as Gorbals CITC, where there are also newly refurbished indoor courts available.

In March, 22 staff from Coach Core, the Glasgow Life initiative, assisted with the delivery of the Davis Cup Festivals. Of those, five subsequently completed their UKCC Level 1, allowing them to help out with the delivery of the Mini Tennis programme around the Australia tie.

"We saw Andy Murray. He is kind of marvellous and amazing at tennis! It is pretty cool that we are playing tennis here as he is practising right next door!" **Mini Tennis Festival attendee, Kaiden age 8.**



In the build up to the semi final, a thousand youngsters attended the Emirates Velodrome in the build up to the semi-final for Mini Tennis Festivals. Judy Murray also ran 'Tennis on the Road' sessions at various venues. A six-day festival of tennis was delivered in partnership between the LTA, Glasgow City Council, Tennis Scotland and Glasgow Life.

"It's fantastic to have the Davis Cup here in Glasgow. It just hypes up the city and it's great for Scottish Sport and Tennis in Glasgow which is what we are all about! At Glasgow University Tennis Club, we had our taster session yesterday which had over 200 students attend, I think the Davis Cup had a role to play in that." **Glasgow University Tennis Club**



Cross Sports

@cross_sports1



Everyone for tennis today in George Square, Glasgow.
#BackTheBrits @BritishTennis @tennisscotland @Highland_Spring





COMPETITIONS

2015 has been a successful year for competitions across Scotland. We have seen the return of the highly successful Scottish National Championships as well as large numbers of players competing in both local junior and senior levels; including 433 teams in the Aegon Team Tennis leagues. The winners of Scottish Open Division 1 was Western men¹ and Blackhall women.

Over 250 players competed at the ITF Scottish Senior Players' Open Championships held in Glasgow during February and 200 players competed in the Scottish Indoor Championships series from January to March. Scottish juniors lifted four titles at the Nike Junior International held at Craiglockhart in July including Calum MacGeoch² who won both 18U boy's singles and doubles.

England hosted the 2015 Four Nations' Championships in May with Scotland's 35 & Over and women's

50 & Over teams winning their age group events. Scotland finished in second place overall behind England. Scotland hosted the 2015 Home Nations' Championships in Glasgow on 12-13th December for the 12, 14 and 18U age groups.

The Scottish Cup is always highly anticipated and enjoyed by all clubs. The level of competition in the final was extremely high with Thorn Park³ and David Lloyd Aberdeen winning the men's and women's competitions respectively.

Edinburgh players Alan MacDonald and Alexandra Hunter topped the 2015 end of season Tennis Scotland Leaderboard. It is fantastic to see Alexandra, at just 15, taking the title alongside veteran Alan.

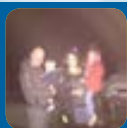
At the Grade 2 Scottish Junior Championships, Ewen Lumsden and Alexandra Hunter won the 16U singles championships.



SCOTTISH NATIONAL CHAMPIONSHIPS

2015 saw the return of the Scottish National Championships, played at Craiglockhart over the May bank holiday weekend, with top juniors Vincent Gillespie and Louie McLelland winning the singles titles⁴. The runners-up spots going to Ewen Lumsden and Alexandra Hunter respectively.

Tennis Scotland Interim Head of Performance Lee Boucher commented. "The Scottish National Championships provided an excellent platform to showcase the talents of some of the country's leading players. There were some outstanding battles over the three days and many congratulations to Vincent and Louie on their titles and high level of play."



Kris Soutar

@KrisSoutar

Well done to DL Aberdeen Ladies team in winning the Scottish Cup @tenniscotland

@DavidLloydUK 🙌👏👍🏆🏆🏆



Joseph Docherty

@tennisjdoc

Fantastic week of tennis in Glasgow. Big well done to @tenniscotland & all involved in

hosting the ATP & @ITFproccircuit Challenger events 👍👏



AEGON GB PRO-SERIES GLASGOW

In February there was a week of top class tennis in Glasgow, watched by healthy crowds each day at Scotstoun Leisure Centre⁵. It ended with the men's and women's singles titles going to players from Belgium and Czechoslovakia respectively.

Niels Desein, the 27 year old world number 195, lifted the ATP Challenger men's singles title, defeating his higher ranked countryman Ruben Bemelmans in an epic all Belgian final that lasted two and a half hours. Both Belgians then went on to represent their country in the Davis Cup Final squad.

The women's title went to Czechoslovakia's Kristyna Pliskova⁶, the second seed, whose game was just too strong for Romania's Ana Bogdan who was seeded seven. The 22 year old won comfortably 6-2, 6-2.

The event also provided a platform for up and coming local talent with no fewer than eight Scottish players participating, and in the process gaining invaluable experience at a high level. This included Isabelle Wallace, Maia Lumsden and Ewan Moore, who all featured in the main draw.



PERFORMANCE

It has been another outstanding year for Scotland's tennis players at home and abroad at all levels.

Gordon Reid picked up his maiden Grand Slam title at the French Open in June in the wheelchair tennis doubles before repeating this feat at the US Open¹ in September. He led Great Britain's men to a historic first World Team Cup title in Turkey, and won his second UNIQLO Wheelchair Doubles Masters in California, taking him to the top of the ITF world rankings.

Andy and Jamie Murray² both also enjoyed excellent individual seasons. Andy ended the year as the world no.2 during a season where he won 4 ATP Tour titles, reached the final of the Australian Open and the semi-finals of the French Open and Wimbledon.

Jamie, with Australian partner John Peers, enjoyed the best season of his career, lifting titles in Hamburg and Brisbane and reaching the Wimbledon and US Open finals³, finishing the

season at 7 in the ATP rankings. Despite struggling to find a regular partner throughout the season, Colin Fleming picked up his first ATP title since 2013 at the Shenzhen Open in China with Israel's Jonathan Erlich.

At junior level, 6 Scottish players represented Great Britain during 2015 – Jacob Fearnley, Aidan McHugh, Ali Collins, Anna Brogan, Maia Lumsden⁴ and Alexandra Hunter.

There were ITF junior singles titles during the year for Ali Collins⁵, Ewan Moore and Aidan McHugh⁶ while 7 Scottish players shared 10 ITF junior doubles titles across the year.



sportscotland
@sportscotland

Absolutely delighted for you @GordonReid91 - World Number 1! What an achievement.
@tennisscotland @SDS_sport



PLAYER DEVELOPMENT PROGRAMME

Following a strategic review of Tennis Scotland's performance operations, 2015 saw the introduction of a refocussed Player Development Programme tasked with supporting Tennis Scotland's mission statement for performance: "...to identify and develop more world class Scottish tennis players as part of an integrated British pathway."

At a national level, clear criteria was established to identify the leading players for support through Tennis Scotland's Individual Player Development Programme, delivered in partnership with the **sportscotland** institute of sport.

To expose more players from across Scotland to the relevant performance standards, Tennis Scotland also introduced twice-weekly regional training sessions in Edinburgh, Glasgow and Stirling for around 50 players. A partnership was also established with the North East Scotland LTA (NESTLA) to support talented players in the wider Aberdeen area. Tennis Scotland is investing in the ongoing development of the coaches running these sessions, through regular coach training days⁷, to ensure consistency of delivery across each of the regions.

Other new initiatives launched, include a programme of national age group camps on Saturdays at the Scottish National Tennis Centre, a targeted tournament support programme and the introduction of Scotland team play-offs for the Home Nations Championships.

SCOTS AT WIMBLEDON

Scottish players were well represented at this year's All England Championships with no fewer than nine players featuring in all events.

Andy Murray justified his seeding in the men's singles before bowing out to a flawless Roger Federer in the last four while brother Jamie, partnered by Australia's John Peers, reached his second ever final. They lost this to the duo who ended the year at the top of the rankings, Rojer and Tecau.

Colin Fleming and Jocelyn Rae both reached round two of the men's and women's doubles respectively and in the wheelchair men's doubles, Gordon Reid, with partner Michael Jeremiasz, was a beaten finalist.

Of the quartet of our juniors participating, Anna Brogan's⁸ performances stood out, making the last four of the girls' doubles and the round of sixteen in the singles. Maia Lumsden was a girls' doubles quarter finalist and reached the second round of the singles and there were Wimbledon debuts for Ali Collins and Ewan Moore, with the latter reaching round two of the boys doubles.



COMMONWEALTH YOUTH GAMES

In September Ewen Lumsden¹ and Louie McLelland² were among more than a thousand young athletes from 62 nations to travel to Samoa for the Commonwealth Youth Games, where they represented Team Scotland

Accompanying the pair was Toby Smith³, who was selected for the dual role of Tennis Team Coach and Manager and prior to departure, both players underwent intense training which included heat acclimatisation sessions in preparation for their travels to Samoa.

In the opening days of the competition, the pair enjoyed great success with wins in both the boy's and girls' doubles. Ewen teamed up with a partner from Cyprus and Louie with a girl from Barbados to lift the titles. The Scottish pair then came together to win silver in the mixed doubles, an incredible achievement for Ewen and Louie who had never previously played together.

"It's been a really good week," said Louie, "It's definitely one of the best moments of my career and whatever

I do next I'll feel a bit more confident in myself. I'm so proud to be Scottish and so happy to represent my country."

In the boys' singles, Ewen reached the final where he met his 18-year-old opponent who was one half of the Indian duo who had beaten the Scots to the mixed doubles title. Despite showing flashes of brilliance as he put some unplayable shots past his opponent, Ewen found his older opponent too strong, going down in straight sets.

Ewen was delighted to come away with yet another medal. "When I came here I probably didn't think I would make it to the final," he said. "It feels good to come away with two silver medals. I'm happy to have some medals of my own after seeing others coming back with theirs and I enjoyed having all my team mates out supporting me."

On his return, Ewen received an additional bonus in the shape of an award from Commonwealth Games Scotland at their dinner in October for his outstanding performances in Samoa.





 **Team Scotland**
@Team_Scotland 

Fantastic!
@ewen_lumsden
@looooooey beat
2nd seeds S Africa
to progress in mixed
doubles! What a result!
#goscotland



 **Tennis Scotland**
@tennisscotland 

Great night for
@ewen_lumsden last
night, winning the
@Team_Scotland
athlete of the
#SamoaCYG2015 at
CGS Awards



FINANCE REPORT

for the year ended 30th September 2015

The Tennis Scotland Accounts for the year ended 30th September 2015 show an operating profit of £18,645 compared to the operating loss for the previous year of £15,908. The Board are satisfied with this outcome which more than cancels out the previous year's loss and augments the Company's Reserves. The final result for 2015 after allowing for investment income showed a profit of £20,311 compared to a profit of £9,818 in 2014.

Turnover for the current Financial Year 2015 was £1,704,156 being ahead of the previous Financial Year ended 30th September 2014 which was £1,574,512 – an increase of £129,644. There were increases across the various income heads from 2014 to 2015. There was an increase in the LTA funding to support Development activity now that Head of Development has been in post for a whole year. Venue Registration fees showed an increase while there was an increase in Coaches and Players' contributions reflecting more Coach Education courses being run and the changes to the Regional Performance programme being brought back "in house".

Sponsorship income was significantly ahead of the previous year after successful negotiations were concluded with the Company's two main sponsors resulting in an additional £35,785 of funding. Sponsorship income continues to play an important role in Tennis Scotland's turnover allowing an element of discretionary spending compared to the majority of the other income which is ring fenced. The entire disposal of the Company's small equity portfolio last year meant there was no repeat of this windfall in 2015. There was an increase in expenditure for the

Financial Year ended 30th September 2015 at £1,685,511 being £95,091 higher than in the previous year at £1,590,420. Turning to the three expenditure heads: there was a decrease in Competition costs due to the fact that the Junior part of the Home Nations tournament has been moved to December because of the Commonwealth Youth Games. There were cost savings across the Nike Junior International and Scottish Junior events as well as the Winter County Tour competitions. The increase in Tennis Costs was attributable to a full year's Development activity funded from the LTA. The Administration and Marketing costs were reduced from the previous Financial Year by £15,644 with savings made across the majority of Marketing areas of spend.

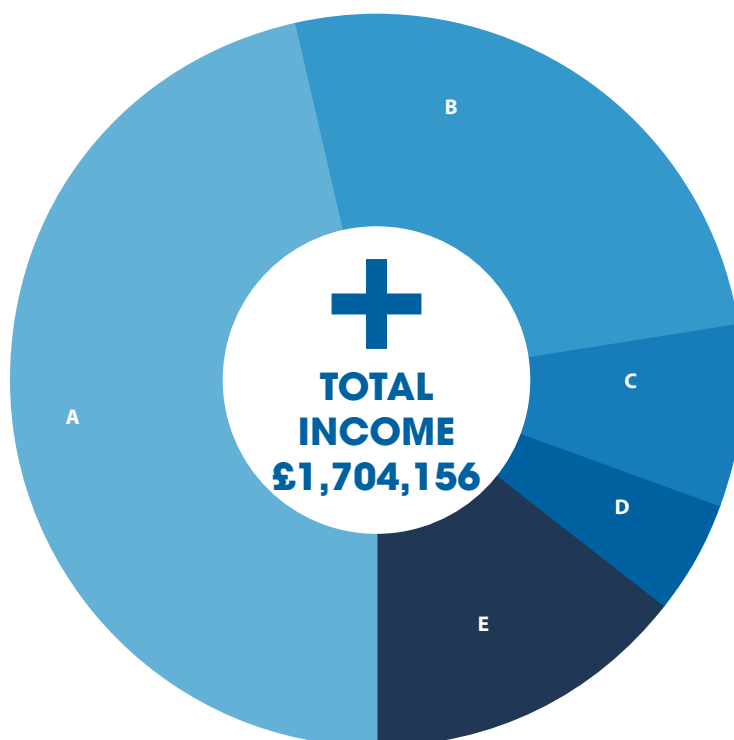
Tennis Scotland's Balance Sheet at 30th September 2015 shows a strong position with Reserves standing at £570,071 which provides a degree of financial stability going forward. The large Creditor balance of £587,858 contains £238,000 of deferred income relating to facility funding provided by the LTA which will be paid out in the 2016 Financial Year.

Abbreviated accounts for Tennis Scotland are published with this report. Copies of the full Tennis Scotland accounts are available on request.

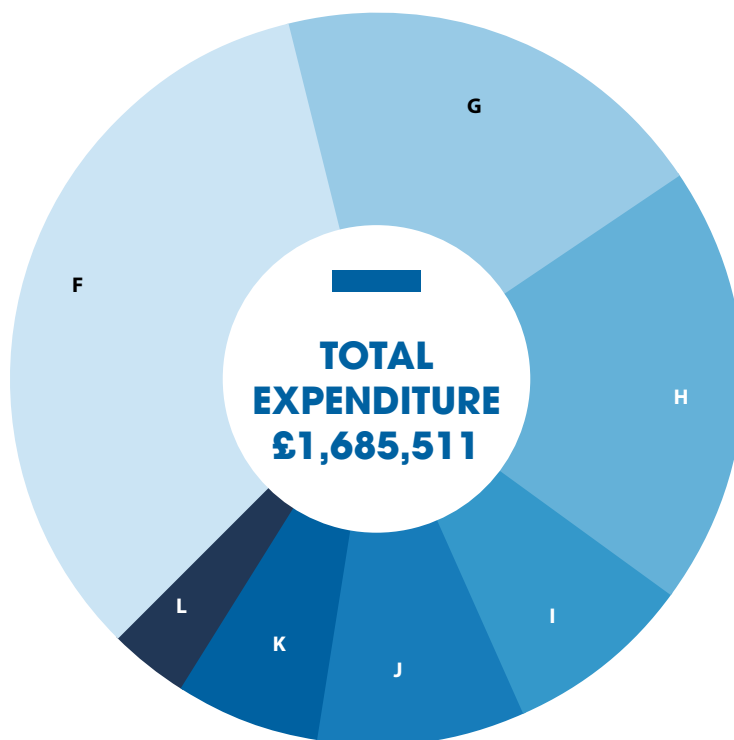
FINANCE ANALYSIS

for the year ended 30th September 2015

Income	2015	2014
A LTA/Tennis Foundation	£794,679	£755,070
B sportscotland	£443,000	£425,515
C Commercial	£138,035	£102,500
D Membership Fees	£85,910	£81,305
E Other	£242,532	£210,122
Total Income	£1,704,156	£1,574,512



Expenditure	2015	2014
F Staffing	£568,430	£501,855
G Performance Programme	£327,170	£338,456
H Development Programme	£330,213	£254,632
I Tournament Costs	£137,450	£164,220
J Administration & Marketing	£153,889	£170,230
K Coach Education	£110,333	£101,567
L Other	£58,026	£59,460
Total Expenditure	£1,685,511	£1,590,420



PROFIT AND LOSS ACCOUNT

for the year ended 30th September 2015

	2015 £	2014 £
TURNOVER	1,704,156	1,574,512
Competition costs	(137,451)	(164,221)
Tennis costs	(1,113,149)	(975,644)
Administrative and marketing costs	(434,911)	(450,555)
OPERATING PROFIT/(LOSS)	18,645	(15,908)
Gain on sale of investments	-	22,525
PROFIT ON ORDINARY ACTIVITIES BEFORE INTEREST	18,645	6,617
Other interest receivable and similar income	1,666	3,201
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	20,311	9,818
Tax on profit on ordinary activities	-	-
PROFIT FOR THE YEAR	20,311	9,818

BALANCE SHEET

As at 30th September 2015

	2015 £	2014 £
FIXED ASSETS		
Tangible assets	22,480	31,227
	<u>22,480</u>	<u>31,227</u>
CURRENT ASSETS		
Stocks	3,722	2,649
Debtors	77,793	22,015
Cash at bank and in hand	1,053,934	853,508
	<u>1,135,449</u>	<u>878,172</u>
Creditors: Amounts Falling Due within One Year	(587,858)	(359,639)
NET CURRENT ASSETS	<u>547,591</u>	<u>518,533</u>
TOTAL ASSETS LESS CURRENT LIABILITIES	<u><u>570,071</u></u>	<u><u>549,760</u></u>
CAPITAL AND RESERVES		
Profit and loss account	570,071	549,760
SHAREHOLDERS' FUNDS	<u><u>570,071</u></u>	<u><u>549,760</u></u>

Approved by the Board for issue on 16th November 2015.



G Baker (Chair of the Board)
DIRECTOR



D W Marshall (Chief Executive)
DIRECTOR

AWARDS AND NATIONAL COMPETITIONS

2015 Tennis Scotland Awards

Club Award – **Arbroath LTC**

Coach Award – **Annette Fox**

Community Award – **Kelvingrove Park**

Disability Programme – **Glasgow Disability Tennis**

Education Award – **Edinburgh University Tennis Club**

Outstanding Achievement – **Adam Brown**

Volunteer Award – **Ann Hill**

Young Volunteer Award – **Ben Pearson-Stuttard**

International Player of the Year – **Andy Murray & Gordon Reid**

Junior Player of the Year – **Ewen Lumsden**

Senior Player of the Year – **Frances MacLennan**

Team of the Year – **Strathallan School**

Tournament of the Year – **East Lothian Open Tennis Tournament**

Special Award – **Commonwealth Youth Games Tennis Team**

Special Award – **Leon Smith**

National Competitions

Tea Cup, 18U Inter-County Championships

1st: **West**¹

2nd: **North**

3rd: **East**

4th: **South**

Aegon GB Pro-Series Glasgow (The Scottish Championships)

Men's singles: **Niels Desein**²

Women's singles: **Kristyna Pliskova**³

Scottish Indoor Open Championships

Men's Singles: **Alan MacDonald**⁴

Women's Singles: **Alexandra Hunter**

Men's Doubles: **Alan MacDonald & Robert Dalgetty**

Inter-District Championships, Kilgraston School⁵

12: **West**

15U: **North East**

18U: **West**

Overall: **West**

The Scottish National Championships

Men's Singles: **Vincent Gillespie**⁶

Women's Singles: **Louie McLelland**

Men's Doubles: **Sam Macneil & Tim Weir**

Women's Doubles: **Alexandra Hunter & Charlotte Mair**

4 Nations Seniors' Championships

1st: **England**

2nd: **Scotland**⁷

3rd: **Wales**

3rd: **Ireland**

Scottish Schools Championships⁸

Boys: **Merchiston Castle School**

Girls: **Beaconhurst School**

Scottish Cup⁹

Men: **Thorn Park**

Women: **David Lloyd Aberdeen**

Scottish Junior Open Championships

(Scottish winners)¹⁰

16U Boys Singles: **Ewen Lumsden**

16U Girls Singles: **Alexandra Hunter**

Nike Junior International Edinburgh (Scottish Winners)

ITF 18U Boys Singles: **Calum MacGeoch**

ITF 18U Boys Doubles: **Calum MacGeoch & Vincent Gillespie**¹¹

ITF 18U Girls Singles: **Alexandra Hunter and Megan Davies (Stafford)**

Aegon Team Tennis (Open) Scotland

Men: **Western**

Women: **Blackhall**

Tennis Scotland Leaderboard

Men: **Alan MacDonald**⁴

Women: **Alexandra Hunter**





HELPING MORE PEOPLE
PLAY TENNIS,
MORE OFTEN

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-  info@tenniscotland.org
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